





A Weekly e-Publication by SHARE INVESTOR.com

Data and Investing Ideas

# COMPANY SPOTLIGHT

# A Stock With Dividend 40% Growth Of 40% & Strong Revenue Growth On SGX

ACADEMY 5 Investment Checklist

Items: Why They're Crucial To Your Success



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# Market at a Glance

### Over 5 trading days as at yesterday



ShareInvestor WebPro (www.shareinvestor.com) Prices > Stock Prices > SGX > click Stocks tab

### **Singapore Top Actives**

(do at yesterday)				
Name	Last Done	Volume		
Seatrium	0.108	193,506.70		
SMI Vantage <sup>^</sup>	0.055	45,952.10		
HSI 16200MBePW231228	0.066	43,495.00		
Ley Choon	0.037	42,797.90		
Eneco Energy^	0.008	30,128.40		
HSI 18200MBeCW231129	0.040	27,925.80		
Genting Sing	0.865	25,890.40		
YZJ Shipbldg SGD	1.490	23,028.30		
Frasers L&C Tr	1.080	21,096.50		
ThaiBev	0.540	20,895.40		

#### 1. mouse over Ranking > select Top Active > mouse over Column Layout > select Edit Customs > select Name > select Volume > select Last Done Price > Mouse Over Column Layout > select Custom

mouse over Ranking > select Top Turnover > mouse over Column Layout > select Edit Customs > select Name > select Last Done Price > select Value > Mouse Over Column Layout > select Custom

3. mouse over Ranking > select Top Gainers (Over 5 Trading Days) > mouse over

### **Top Gainers**

(over 5 Trading days as at yesterday)				
Name	Last Done	5 Days Chg		
LiNing 5xShortSG240327	6.010	3.54		
SPDR S&P500 US\$	426.250	2.25		
GLD US\$	184.300	1.51		
IFAST	6.730	1.21		
SPDR DJIA US\$	334.960	1.18		
NC22300W 720801	91.000	1.00		
GLD SG\$	251.180	0.83		
JMH USD	40.980	0.73		
Jardine C&C	29.100	0.66		
LiNing 5xShortUB250321	3.600	0.59		

### www.shareinvestor.com

# market data at your fingertips

Column Layout > select Edit Customs > select Name > select Last Done Price > select 5 Days Change > select 5 Days % Change > Mouse Over Column Layout > select 2 Days % Change > Mouse Over Column Layout > select 2 Days % Change > Mouse Over Column Layout > select 2 Days % Change > Mouse Over Column Layout > select 2 Days % Change > Mouse Over Column Layout > select 2 Days % Change > Mouse Over Column Layout > select 2 Days % Change > Select 2 select Custom

4. mouse over Ranking > select Top Losers (Over 5 Trading Days)

5. mouse over Ranking > select Top % Gainers (Over 5 Trading Days)

6. mouse over Ranking > select Top % Losers (Over 5 Trading Days)

Тор	Losers
(over	5 Trading days as at yest

(over 5 Trading days as at yester	lay)	
Name	Last Done	5 Days Chg
PetroCH 5xLongSG241030	2.270	-2.55
PHILLIP MM S\$	103.244	-0.92
UOB	26.930	-0.79
XT Vietnam US\$	25.150	-0.65
Powermatic Data	2.350	-0.50
DBS	32.660	-0.49
XT MSINDO US\$	14.610	-0.49
BYDElec 5xLongSG231220A	0.730	-0.48
UOB 5xLongUB250530	1.415	-0.43
NIO Inc. USD OV	7.480	-0.40

# **MARKET AT A GLANCE**

### Singapore Top Turnover

(as at yesterday)

Name	Last Done Value	
DBS	32.660	109,758,553.00
UOB	26.930	85,994,637.00
CapLand Ascendas REIT	2.670	42,599,512.00
Singtel	2.430	39,109,538.00
YZJ Shipbldg SGD	1.490	33,926,017.00
OCBC Bank	12.700	32,574,751.00
CapLand IntCom T	1.800	32,170,781.00
CapitaLandInvest	2.950	30,988,936.00
SIA	6.080	29,882,921.00
Mapletree Log Tr	1.510	23,403,185.00

#### **Top % Gainers** (over 5 Trading days as at yesterday)

Name	Last Done	5 Days % Chg
Baidu 5xShortSG231220	0.015	400.00
LiNing 5xShortSG240327	6.010	143.32
AP Strategic	0.002	100.00
Asiatic	0.002	100.00
CapAllianz	0.002	100.00
Xiaomi 5xLongUB250228	0.030	87.50
Xiaomi 5xLongUB250930	0.600	73.91
HSBC 5xShortSG241213	0.018	63.64
BYDElec 5xShortSG231220A	0.014	55.56
CSPC 5xLongSG231102	0.015	50.00

#### **Top % Losers** (over 5 Trading days as at yesterday)

Name	Last Done	5 Days % Chg
SinoBio 5xShortSG231220	0.016	-62.79
GanFeng 5xLongSG240411	0.011	-57.69
Xiaomi 5xShortUB250321	0.022	-56.00
Xiaomi 5xShortSG231220	0.016	-54.29
PetroCH 5xLongSG241030	2.270	-52.90
SIA MB eCW231215	0.006	-50.00
Southern Arch	0.001	-50.00
NASDAQ 16000MBeCW231215	0.053	-43.01
Capital World	0.003	-40.00
OCBC Bk MB eCW231124	0.033	-40.00

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# **Regional Markets**

Over 5 trading days



### ShareInvestor WebPro (www.shareinvestor.com)

1. Price > Stock prices

2. select Market: Bursa / HKEX / NYSE / NASDAQ (one bourse at a time) 3. select Stocks Tab

4. select Ranking Top Gainers or Top Losers (Over 5 Trading Days)

5. Mouse over Column Layout > select Edit Customs > select Name > select Last Done Price > select 5 Days Change > select 52 Weeks High > select 52 Weeks Low > Mouse Over Column Layout > select Custom

### **Top Losers**

Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
NESTLE	122.900	-3.700	140.600	120.100
DIN045801028	102.700	-2.100	104.800	100.660
НЕХТЕСН	23.600	-1.000	30.600	10.100
MPI	25.980	-0.800	34.980	23.820
HAPSENG	4.720	-0.580	7.400	3.030

# BURSA (RM)

Top Gainers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
IHS046000824	102.100	1.300	102.500	97.900
ALLIANZ-PA	16.960	0.360	17.800	13.120
RAPID	26.600	0.340	26.800	14.320
YTLPOWR	2.290	0.290	2.240	0.660
YTLPOWR-C28	0.910	0.250	0.850	0.085

# HONG KONG (HKD)

### Top Gainers

· ·				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
NOAH HOLDINGS PRIVATE WEALTH AND AS	187.200	169.180	187.200	17.500
BOSERA ASSET MGT (INTL) CO LTD USD MON- EY MARKET ETF HKD	7,939.100	19.050	7,928.050	7,811.050
SPDR GOLD TRUST GOLD SHARES NPV	1,439.500	12.500	1,498.000	1,190.000
CHINA INTL CAP CORP HK ASSET MGMT ICBC CICC USD MONEY MARKET ETF	8,562.150	10.300	8,562.150	8,115.350
EVEREST MEDICINES LTD	31.200	8.350	31.150	6.410

### **Top Losers**

TOP LOSETS				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
YUM CHINA HOLDINGS INC	350.000	-64.200	514.500	346.000
YSB INC	19.080	-27.570	64.500	19.000
XTRACKERS NIFTY 50 SWAP UCITS ETF 1C	1,722.500	-18.500	1,827.500	1,549.500
BYD COMPANY LIMITED	232.000	-9.400	280.600	165.100
XTRACKERS FTSE VIETNAM SWAP UCITS ETF	197.200	-9.200	251.500	175.000

# NYSE (USD)

Top Gainers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
BERKSHIRE HATHAWAY INC	523,749.000	13,624.000	566,569.970	426,136.000
CHIPOTLE MEXICAN GRILL	1,986.640	180.170	2,175.010	1,344.050
NVR INC	5,560.550	133.730	6,525.000	4,027.040
DECKERS OUTDOOR CORP	593.980	109.400	598.950	326.100
SERVICENOW INC	593.480	42.530	614.360	351.250

Top Losers							
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low			
PAYCOM SOFTWARE INC	150.690	-94.250	374.040	146.880			
KINSALE CAPITAL GROUP INC	343.150	-83.070	457.730	250.895			
BOSTON BEER CO INC	330.780	-34.100	420.835	296.270			
CHART INDUSTRIES INC	114.840	-31.740	242.585	101.440			
ESTEE LAUDER COMPANIES INC	104.510	-29.720	283.623	102.220			



### **Top Gainers**

Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
MERCADOLIBRE INC	1,300.010	125.010	1,451.560	815.855
MONOLITHIC POWER SYSTEM INC	456.560	52.500	595.980	328.200
ADOBE INC	544.500	30.220	574.400	278.230
ARCBEST CORP	114.390	26.400	122.860	68.000
BROADCOM INC	852.940	26.190	925.910	441.360

### **Top Losers**

Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
FIRST CITIZENS BANCSHARES INC NRTH	1,356.120	-58.350	1,512.070	505.840
SAREPTA THERAPEUTICS INC	76.520	-35.080	159.890	55.250
REALPHA TECH CORP	17.500	-28.500	575.410	18.300
ENPHASE ENERGY INC	76.730	-19.450	339.920	76.060
ON SEMICONDUCTOR CORP	64.840	-17.950	111.350	58.430

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# What's new on WebPro (Stable Release 12.1.0)

In our effort to keep our platform at the forefront of trading technology, we have added on some new features onto our C2 Chart in WebPro

### ADDITIONAL NEW FEATURES:

- Anchor selector for AVWAP, PVAT, and PAV indicators
- Volume profile indicator by date range
- Moving Average Cross indicator
  - Guppy Multiple Moving Average (GMMA) indicator

- GoNoGo Trend Signal indicators
- SignallQ

So what are you waiting for? Head to our platform today and check out our new trading chart features and indicators. We're confident that you'll love the improvements we've made and that they'll help you become a more successful trader.

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#### Fundamental Analysis

# **Dividend Stocks**

### Price & Total Shareholder Return (as at yesterday)



5

DEFINITION CHART GUIDE

### Company is paying out dividend with low or moderate leverage.

Total Shareholder Return (TSR) combines share price appreciation and distributions paid to show the total return to the shareholder expressed as a percentage.



- A. Criteria
- > click Add Criteria

New Toyo Int Hldgs Ltd.

(N08.SI)

Fundamental Analysis Conditions tab >select (i)
 Dividend Viold

(FA & TA) > select SGX > add criteria

- Dividend Yield
  Fundamental Analysis Conditions tab >select (ii)
- Fundamental Analysis Conditions tab >select (ii) Dividend Payout (Historical)
   Fundamental Analysis Conditions tab >select (iii)

ShareInvestor WebPro > Screener > Market Screener

- Total Debt To Equity Fundamental Analysis Conditions tab >select (iii)
- Total Shareholder Returns
- Fundamental Analysis Conditions tab >select (v) Total Shareholder Returns
- Fundamental Analysis Conditions tab / >select (vi) CAGR of Dividend Per Share
   Fundamental Analysis Conditions tab >select (vii) CAGR of Dividend Per Share
- B. Conditions (Criteria Filters)

ANALYSIS

- Dividend Yield select (more than) type (1) % for the past select (1) financial year(s)
   Dividend Payout (Historical) select (between) type (0.5) to type (1) times for the past select (1) financial year(s)
- Total Debt to Equity select (less than) type (1) for the past select (1) financial year(s)
- Total Shareholder Return select (more than) type (5) % for the past select (3) financial year(s)
- 5. Total Shareholder Return select (more than) type (5) % for the past select (5) financial year(s)
- 6. CAGR of Dividend Per Share select (less than) type (30) % for the past select (5) financial year(s)
- CAGR of Dividend Per Share select (more than) type (1)
   % for the past select (5) financial year(s)
- > click Save Template > Create New Template type (Dividend Companies) > click Create
- click Save Template as > select Dividend Companies > click Save
- > click Screen Now (may take a few minutes)
- > Sort By: Select (Dividend Yield) Select (Desc)
- Mouse over stock name > Factsheet > looking for Total Shareholder Return



Period		Dividend Received	Capital Appreciation	Total Shareholder Return	
	5 Days				
	10 Days	14	14		14
	20 Days		-0.090	-	-4.65 1
	3 Months	0.009	+0.005	-	+7.00
Medium Term Return	6 Months	0.018	-0.015	• • • • • • • • • • • • • • • • • • •	+1.36
	1 Year	0.018	+0.005		+11.50
	2 Years	0.036	+0.011		+24.23
Long Term Return	3 Years	0.051			+24.88
	5 Years	0.075	-0.010		+30.23
Annualised Return	Annualised			-	+5.43

YHI International Limited (BPF.SI) ANALYSIS



Period		Dividend Received	Capital Appreciation	Total Shareholder Return	
	5 Days		-0.005	1	-1.04 %
	10 Days		-0.005	1	-1.04 %
	20 Days	5¥	+0.905	1	+1.06 %
	3 Months		-0.010	1 I I I I I I I I I I I I I I I I I I I	-2.06 %
Medium Term Return	6 Months	0.036	-0.055		-3.68 %
	1 Year	0.036	-0.025	1	+2.20 %
	2 Years	0.072	-0.025	-	=9.40 %
Long Term Return	3 Years	0.105	+0.095		+62.63 %
	5 Years	0.151	+0.075		+56.50 %
Annualised Return	Annualised	124		-	+9.37 %



Sabana Industrial Reit







Period		Distribution Capital Received Appreciation		Total Shareholder Return	
	5 Days		-		-
Short Term Return	10 Dests	15	-0.005		-1.20 1
	20 Deys	14	14		14
	3 Months	15	-0.025	-	-6.10 1
Medium Term Return	6 Months	0.016	-0.050	-	-7.82 %
	1 Year	0.001	-0.025		+1.461
	2 Years	0.062	-0.050		+2.76
Long Term Return	3 Years	0.900	+0.035		+38.67
	5 Years	0.141	-0.015		+31.50
Annualised Return	Annualised		144 C	-	+6.63 1

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# 8 Markets Data

Get access to data from Bursa, NYSE, Nasdaq, HKEX, SGX, IDX, SET & ASX

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### Intraday Data

- Market Depth
- Trade Summary Matrix & Chart

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- Times & Sales
- Intraday Market Ticker

### Market Screener

- ▶ 96 criteria ranging from FA, TA, Consensus Estimate
- Real-time Data

### **Dynamic Chart**

- Candlestick Pattern Recognition
- ▶ 111 Indicators

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▶ 39 Drawing Tools

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Performance Comparison Chart

### Over Frame

Combining few Dynamic Charts together with intraday information in one frame

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# **Technical Analysis**

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### **Fundamental Analysis** $\odot$

### $\odot$ **Financial Analysis** Statement

- Profit & Loss
- Balance Sheet
- Cash Flow Statement
- More than 20 Financial Ratios
- Dividend Analysis

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### **FactSheet**

- Key Stock Information
- Ownership
- Consensus Estimates
- Annual Report
- Historical Price
- Insider Trades

#### Fundamental Analysis

### **Growth Stocks**

### Price & Total Shareholder Return (as at yesterday)



DEFINITION Com

Company revenue is growing and making good quality of earnings with positive Free Cash Flow.

CHART GUIDE Total Shareholder

Total Shareholder Return (TSR) combines share price appreciation and distributions paid to show the total return to the shareholder expressed as a percentage.



#### **ShareInvestor WebPro > Screener** > Market Screener (FA & TA) > select SGX > add criteria

- A. Criteria
   1. Fundamental Analysis Conditions tab >select (i) Free Cash Flow, (ii) Revenue Growth, (iii) Gross Profit (Earnings) Margin, (iv) Quality of Earnings,
- (v) Total Shareholder Returns, > click Add Criteria
- 2. Fundamental Analysis Conditions tab >select (vi) Total Shareholder Returns
- > click Add Criteria

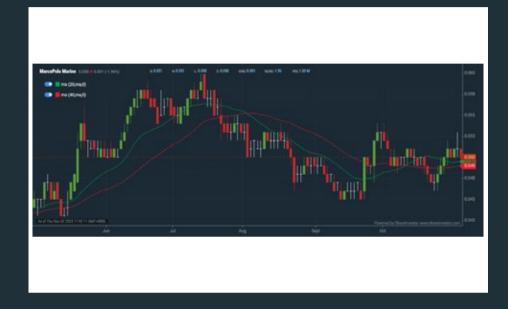
MarcoPolo Marine Ltd.

(5LY.SI)

- **B. Conditions (Criteria Filters)**
- 1. Free Cash Flow select (more than) type (1) for the past select (1) financial year(s)
- Revenue Growth select (more than) type (1) for the past select (1) financial year(s)
   Gross Profit (Earnings) Margin select (more than) type (30) % for the past select (1)
  - financial year(s)

ANALYSIS

- 4. Quality of Earnings select (more than) type (1) for the past select (1) financial year(s)
  5. Total Shareholder Return select (more than) type (5) % for the past select (3) financial
- year(s)6. Total Shareholder Return select (more than) type (5) % for the past select (5) financial year(s)
- > click Save Template > Create New Template type (Growth Companies) > click Create
- click Save Template as > select Growth Companies > click Save
- > click Screen Now (may take a few minutes)
   > Sort By: Select (Revenue Growth) Select (Desc)
- Mouse over stock name > Factsheet > looking for Total Shareholder Return



Period		Dividend Capital Received Appreciation		Total Shareholder Return	
	5 Days		+0.001		+2.04 %
Short Term Return	10 Days		+0.001		+2.04 %
	20 Days		+0.001		+2.04 %
	3 Months				
Medium Term Return	6 Months		+0.005		+11.51.5
	5 Year		+0.012		+31.58 5
	2 Years		-0.023		+85,19 1
Long Term Return	3 Years		-0.037		+284.62
	5 Years	- 3	+0.027		+117.39
Annualised Return	Annualised				+16.80 5



Genting Singapore Limited (G13.SI)





Period		Dividend Received	Capital Appreciation	Total Shareholder Return	
	5 Days		+0.010	1	+1,17 5
Short Term Return	10 Days	4	+0.030	-	+3.59 1
	20 Days		+0.035	-	+4.22 1
	3 Months	0.015	-0.005		-6.08 5
Medium Term Return	6 Months	0.015	-0.215		-18.52
	1 Year	0.035	+0.055		+11.11
	2 Yoars	0.055	+0.080		+17.20
Long Term Return	3 Years	0.065	+0.205		+40.91
	5 Years	0.125	-0.050	_	+8.20 1
Annualised Return	Annualised	- CA	3x		+1.59

**GROWTH STOCKS** 

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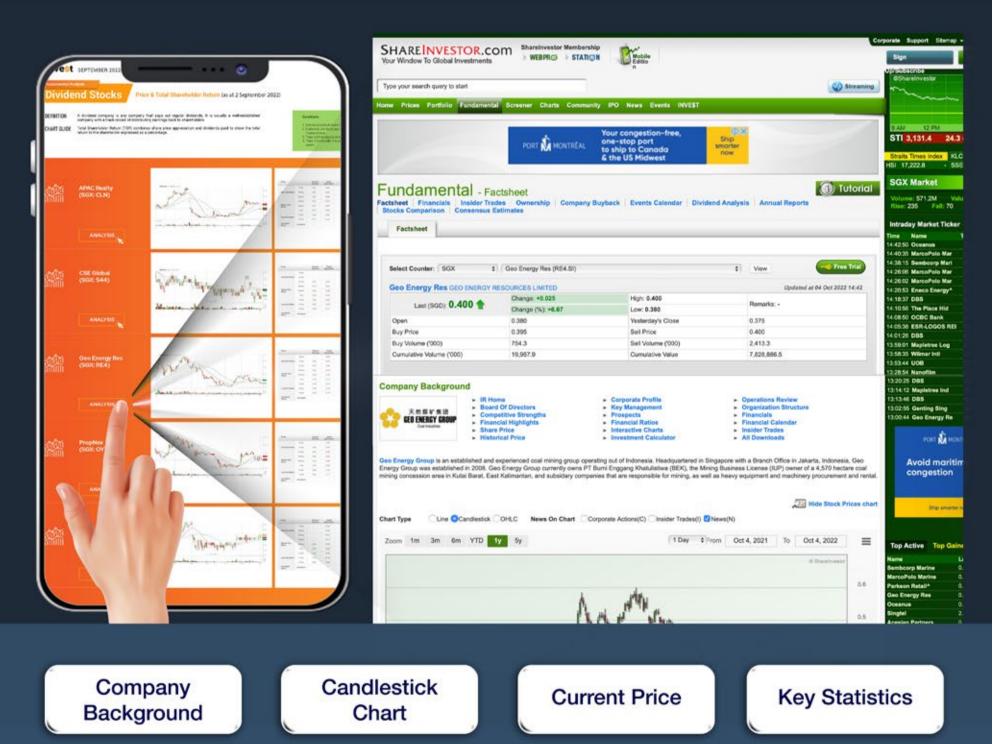
Period		Dividend Received	Capital Appreciation	Total Shareholder Return	
	5 Days		+0.005	1	+1.64 %
Short Term Return	10 Days		-0.005	1	-1.69 %
	20 Days				
	3 Months		-0.010	1	-3, 12 %
Medium Term Return	d Months		+0.020	-	+6.90 %
	1 Year	0.005	+0.020	-	+8.62 %
	2 Years	0.010	0.010		
Long Term Return	3 Years	0.010	+0.105		+58.10 %
	5 Years	0.010	+0.010	-	+6.67 %
Annualised Return	Annualised			1	+1.30 %

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# **COMPANY ANALYSIS AT YOUR FINGERTIPS**

Click the Analysis buttons to access the Factsheets of any company featured on the Hot Stocks (TA), Momentum-Up (TA), Up-Trending (TA), Dividend (FA), Growth (FA) & Value (FA) Stocks pages.

# Invest with knowledge





**Fundamental Analysis** 

# Value Stocks

### Price & Total Shareholder Return (as at yesterday)

ANALYSIS

(Jm)



Share price of a company trading at a lower price as compared to its fundamentals (FA) such as financial performance and dividend, allowing it to be attractive to value investors.

Total Shareholder Return (TSR) combines share price appreciation and dividend distributions paid to show the total return to the shareholder expressed as a percentage.



#### ShareInvestor WebPro > Screener > Market Screener (FA & TA) > select SGX add criteria

A. Criteria

China Intl Hldgs Ltd.

(BEH.SI)

- > click Add Criteria
- Fundamental Analysis Conditions tab (i) Price Earnings Ratio
- Fundamental Analysis Conditions tab >select (ii) CAGR of Net Earnings
   Fundamental Analysis Conditions tab >select (iii) Net Debt To Equity
   Fundamental Analysis Conditions tab >select (iv) Return On Equity (ROE)
- **B.** Conditions
- 1. Price Earnings Ratio select (less than) type (15) times
- now
- 2. CAGR of Net Earnings select (more than) type (10) % for the past type (3) financial year(s)
- 3. Net Debt To Equity select (less than) type (1) for the
- past select (1) financial year(s) 4. Return On Equity (ROE) select (more than) type (10) %
- for the past select (1) financial year(s)
- > click Save Template > Create New Template type (Value Stock) > click Create
- click Save Template as > select Value Companies > click Save
- click Screen Now (may take a few minutes) > Mouse over stock name > Factsheet > looking for
- Total Shareholder Return > Mouse over stock name > Charts > click C2 Charts tab



Parlod		Dividend Received	Capital Appreciation	Total Shareholder Return	
	5 Days		0.023	_	-23.23
Short Term Return	10 Days		-0.023	_	-23.23
	20 Days	58	+0.004		+5.56
	3 Months	54	-0.009	-	-10.50
Medium Term Return	6 Months	0.010	-0.013		-3.37
	1 Year	0.010	0.014		-4.44.5
	2 Years	0.010	-0.170		46.87
Long Term Return	3 Years	0.040	-0.185		-66.56
	5 Years	0.040	-0.275		-66.95
Annualised Return	Annualised			-	-19.86

Samudera Shipping Line Ltd. (S56.SI)





Period		Dividend Received	Capital Appreciation	Total Shareholder Return	
	5 Days	1	-0.020	1	-3.12 %
Short Term Return	10 Days		-0.025	1	4.88 %
	20 Days	- X.	-0.095	1	-13.29 %
	3 Months	0.020	-0.185	1	-20.50 %
Medium Term Return	6 Months	0.270	-0.281		-1.22 %
	1 Year	0.270	-0.073	1	+28.43 %
	2 Years	0.475	+0.245		+192.00 %
Long Term Return	3 Years	0.491	-0.509		+900.90 %
	5 Years	0.506	-0,408		+753.03 %
Annualised Return	Annualised	28	*		+63.63 %



9

Fuji Offset Plates Mfg Ltd







Period		Dividend Received	Capital Appreciation	Total Shareholder Ratu	Total Shareholder Raturn	
	5 Days		-0.008	-	-4.04 1	
Short Term Return	10 Days	- Si	-0.140	in the second	-42.42	
	20 Days		-0.140		42.42	
Medium Term Return	3 Months		-0.140	in the second	42.42	
	6 Months	0.005	-0.155		-43.48	
	1 Year	0.005	-0.170		-45.83	
	2 Years	0.008	-0.170		-45.00	
Long Term Return	3 Years	0.011	-0.190		-67.11	
	5 Years	0.017	-0.020		-1.43 *	
Annualised Return	Annualised			1	4.29 1	

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# **COMPANY SPOTLIGHT**

# A Stock with Dividend Growth of 40% and Strong Revenue Growth on SGX

Vincent Wong, Investor-One / Tue, Oct 31, 8:00 PM



Our recent focus on the article, <u>5 Stocks with Earnings Growth over 20%</u> and a Dividend Yield Above 5% brought Audience Analytics (<u>SGX: 1AZ</u>) to the forefront. A quick look at its recent financial numbers shows some really good earnings growth and a decent dividend yield. This suggests that Audience might be a consideration for those looking for growing dividends.

S\$ (million)	1H2023	1H2022	y-o-y % change
Revenue	3.59	1.93	86.1%
Gross Profit	1.69	0.74	128.2%
Gross Profit Margin	47.1%	38.4%	
Net Profit	0.59	0.06	845.3%
Net Profit Margin	16.4%	3.2%	2- 2-

In a previous article, we talked about our 5 Investment Checklist Items, which we believe can be helpful for investors. Now, let's use Audience as



continued... [A Stock with Dividend Growth of 40% and Strong Revenue Growth on SGX]



an example and see how the company measures up against this checklist. Ready to dive in? Let's see how the stock stacks up!

# #1 Do I understand the business model? (Circle of Competence)

- Business Impact & Awards: Think of this as a school's award ceremony, but for businesses. They then rank their clients, using surveys and other tools, to decide amongst the sponsors who gets the top prizes at their business awards. They host these awards in many countries across Asia, with some of their notable awards being the SME100, HR Asia Awards, and the Golden Bull Award. It is their main business that accounts for a majority of its revenue.
- **Exhibitions:** Ever been to a career fair? You could've already attended what Audience organizes. They set up events, and companies can sponsor to be a part of it.
- **Business Media:** They've got digital and print brands that offer business news and insights. So, if you're a business professional in Asia, you might read one of their publications like SME Magazine or HR Asia. Additionally, they host events where business folks can mingle and network, like the SME CEO Forum.

The business is understandable. All these segments serve various needs but could serve the same client base.

Read Also: Analyst Alert: Research Reports On SGX Listed REITs & Stocks

# #2 Does the business have a sustainable advantage? (Moat)

Not proven yet because of the short-listed period.

The business landscape they are in has a low barrier of entry in the sense that starting such a business doesn't require a massive initial investment, deep technical expertise, and, Intellectual Property. This means any new player in the media business could jump in and challenge Audience's business recognition segment.

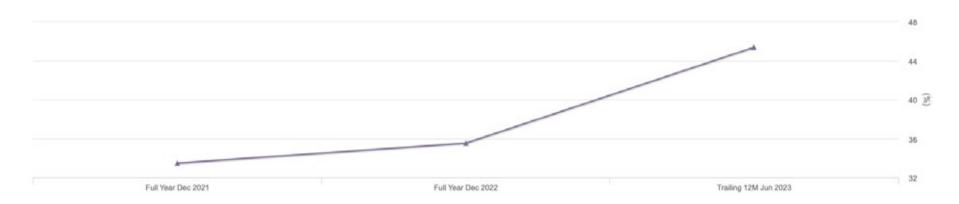


Revenue

continued... [A Stock with Dividend Growth of 40% and Strong Revenue Growth on SGX]

However, businesses that hand out awards thrive on legacy and reputation. From what we've seen, their primary competitors in this arena are big names like SPH and Fortune. Sure, institutions like Reuters, Bloomberg, S&P, and even banks such as DBS and OCBC could step into the ring. But what likely holds them back is that this sector is quite niche. For such large entities, the effort might just outweigh the benefits.

Nonetheless, the business still commands a good gross margin (64%) and net profit margin (40%). That should pass the checklist.



# **#3 Is it run by Honest and Capable Management?**

The rising Return On Equity (ROE) suggests that the profits they're retaining are yielding solid returns. Their strategy for overseas growth seems to be paying off. What stands out is that they're achieving this growth without incurring hefty costs, a clear sign of adept management at the helm.

While a significant portion of their revenue typically rolls in during the second half of the year because of the seasonality of business events, they've managed to show impressive growth in the first half.

Group 6 Months Ended 30 June 2023 2022 for weekly Inve\$t

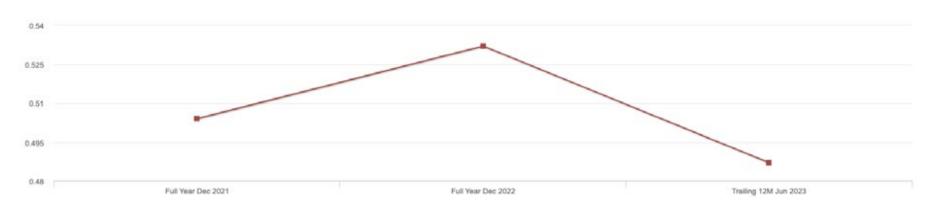
	S\$	S\$
	(unaudited)	(unaudited)
Singapore	5,042	227,509
Malaysia	1,010,787	1,226,915
Hong Kong	804,250	105,426
Taiwan	246,976	172,117
Indonesia	485,776	106,217
Cambodia	972,581 <sup>(1)</sup>	2,965
Others	68,264	90,265
Total	3,593,676	1,931,414

continued on next page...



**continued..** [A Stock with Dividend Growth of 40% and Strong Revenue Growth on SGX]

So far, the management has consistently delivered on their promise, paying out half of their profits. This not only reflects the management's dedication to their word and shareholder value but also indicates that the business has a healthy cash flow and isn't heavily reliant on capital.



Dividend Payout Ratio has been consistently above 50% previous 2 financial year

# **#4 Do I understand the Intrinsic value of the business?**

As of 30 June 2023, Audience boasts S\$15 million on their balance sheet. When you stack that against their market cap of S\$45 million, a whopping 30% of the company's value is in cash.

# Read Also: <u>Seatrium Unveiled: Expert Insights on Temasek's Offshore</u> <u>Powerhouse</u>

On 30 Oct 2023, the trailing P/E ratio for the company stands at 7.2, but when you factor in the net cash, it drops to a mere P/E ratio of 4.8. In addition to that, they currently have a dividend yield of around 6%. Considering their historical growth rate, the business seems to be quite the bargain.

To be conservative, let's leave out the net cash in our DCF analysis. We employed the discounted cash flow model, using the company's Free Cash Flow Per Share from the last financial year, which stands at S\$0.04145. Factoring in a 5% growth rate for 5 years and a discount rate of 10%, our

calculated intrinsic value is 50 cents per share. This contrasts with the 26 cents per share as of 30th October 2023.



continued on next page...

**continued..** [A Stock with Dividend Growth of 40% and Strong Revenue Growth on SGX]

# **#5 Is the downside minimal? (Margin of Safety)**

Thanks to their robust cash flow, and the asset-light nature of its business model, as mentioned, Audience sits comfortably with a large net cash position. With virtually no debt and a cushion of net cash, it's tough to imagine them facing financial difficulties.

Based on the intrinsic value calculation, there's a +47.97% upside as compared to the trading price on 30 Oct 2023. The high net cash, along with the high upside provide a good margin of safety for the company's investors.



The stock is notably illiquid, leading to potential price volatility. On any given day, the trading price can dip significantly, even with a limited number of stocks being traded. For those with a hefty cash reserve, getting in can be challenging. So, it's essential to approach this stock with patience and only consider buying if you're in it for the long haul

# **#6 Outlook**

The management has openly indicated that we might see some pressure on gross margins in the upcoming report, mainly due to rising labor costs—a challenge that isn't exclusive to Audience. However, it's worth noting that this business has historically been steady. Even during the unpredictable stretch from 2020 to 2022, they managed to expand. It seems unlikely that they'll face any major operational disruptions in the near future.

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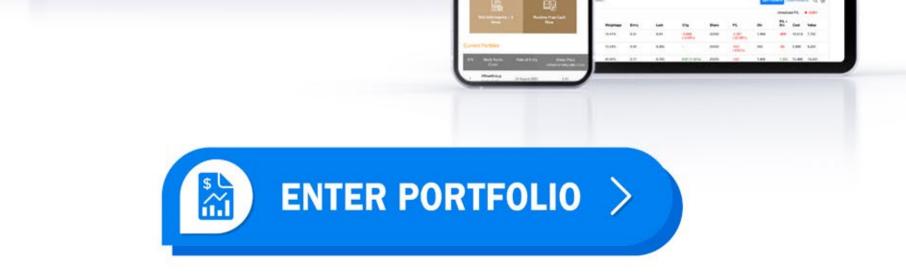
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# INVESTOR-ONE PORTFOLIO

Curated and managed by the Investor-One team under ShareInvestor, this **free-to-access** portfolio will feature local small and mid-cap companies within Singapore Exchange's Mainboard and Catalist.

Join us on the journey and watch as we manage a locally vested portfolio with a **fund of \$100,000**.

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- Second Second Second	Number of Street, or other		-	-	The object to the competence with further weblackies on caulity practic program.	are added based on the Mining Partice, allow batters for suspensive traces and	~
							~ `



# INVESTOR-ONE Discover Growing Companies

# **Investor-One Portfolio**

Curated by Investor-One team, this portfolio features growing small and mid cap companies within Singapore Exchange Catalist and Main Board.

The criteria for the companies are selected based on the following metrics, with further evaluation on qualitative factors like management team and growth prospects:

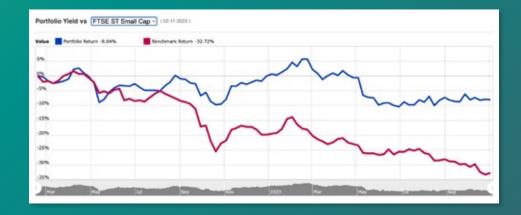


of S\$3 billion and below

et Debt/Equity < 2 times

et Capitalisation





**Note:** The Portfolio Return indicated in the chart does not include dividend income, as opposed to Total Return that is inclusive of Dividend Income.

# INVESTOR-ONE Discover Growing Companies

mmary (02-11-2023 08:34	IAM )								4	Open Positions
								Unrealize	ed P/L	<b>↓</b> -4,050
Name≁	Weightage	Entry	Last	Chg	Share	P/L	Div	P/L + Div	Cost	Value
Geo Energy Res	15.58%	0.31	0.29	-0.005 (-1.69%)	32300	-646 (-6.45%)	1,615	969	10,013	9,367
Hock Lian Seng	8.32%	0.29	0.25		20000	-800 (-13.79%)	450	-350	5,800	5,000
HRnetGroup	23.12%	0.77	0.695	0.005 (0.72%)	20000	-1,500 (-9.74%)	1,774	274	15,400	13,900
Hyphens Pharma	23.28%	0.3	0.28	0.005 (1.82%)	50000	-1,000 (-6.67%)	2,690	1,690	15,000	14,000
JEP Hidgs	17.73%	0.31	0.33	7.01	32300	646 (6.45%)		646	10,013	10,659
Kimly	5.07%	0.4	0.305		10000	-950 (-23.75%)	224	-726	4,000	3,050
Nordic	6.90%	0.395	0.415	20 <b>-</b> 9	10000	200 (5.06%)	383	583	3,950	4,150

Summary (02-11-2023 08:34AM) **Closed Positions** Realized Profit + -2,900 Avg Buy P/L P/L + Div Proceeds Name↑ Avg Sell Shares Comm HG Metal 0.375 0.34 10000 -350 50 3,400 -0.735 0.48 10000 -2,550 4,800 InnoTek -2,350 -

Transaction (02-11-2023)

Action	Stock	Price	Shares	Exchange Rate	Comm	Amount	Date↓	Not
Buy	JEP Hldgs	0.310	32300	N/A	0.00	10,013	4 Jul 2023	
Sell	HG Metal	0.340	10000	N/A	0.00	3,400	13 Mar 2023	
Sell	InnoTek	0.480	10000	N/A	0.00	4,800	13 Mar 2023	
Buy	Geo Energy Res	0.310	32300	N/A	0.00	10,013	13 Mar 2023	07
Buy	HRnetGroup	0.770	20000	N/A	0.00	15,400	16 Feb 2022	0
Buy	Kimly	0.400	10000	N/A	0.00	4,000	16 Feb 2022	
Buy	HG Metal	0.375	10000	N/A	0.00	3,750	16 Feb 2022	8
Buy	InnoTek	0.735	10000	N/A	0.00	7,350	16 Feb 2022	19
Buy	Nordic	0.395	10000	N/A	0.00	3,950	16 Feb 2022	8
Buy	Hyphens Pharma	0.300	50000	N/A	0.00	15,000	16 Feb 2022	33
Buy	Hock Lian Seng	0.290	20000	N/A	0.00	5,800	16 Feb 2022	
Cash	Deposit			N/A	ō.	100,000	15 Feb 2022	

17

## INVESTOR-ONE Discover Growing Companies

YTD		TRAILING 12 MONTHS		2022				
SGD 5276.70		SGD 5276.70		SGD 2459.20	j			
Stock	Ex-Date	Payable Date	Amt	Amt(SGD)	Tota			
HRnetGroup	30 Aug 2023	11 Sep 2023	SGD 0.0187	0.0187	374			
Geo Energy Res	28 Aug 2023	06 Sep 2023	SGD 0.0050	0.0050	161.5			
Nordic	17 Aug 2023	04 Sep 2023	SGD 0.0100	0.0100	100.1			
Hyphens Pharma	16 Aug 2023	31 Aug 2023	SGD 0.0360	0.0360	1800			
Kimly	27 Jun 2023	14 Jul 2023	SGD 0.0056	0.0056	56			
Geo Energy Res	29 May 2023	08 Jun 2023	SGD 0.0050	0.0050	161.5			
Hyphens Pharma	09 May 2023	24 May 2023	SGD 0.0111	0.0111	555			
Geo Energy Res	08 May 2023	17 May 2023	SGD 0.0400	0.0400	1292			
Nordic	07 May 2023	17 May 2023	SGD 0.0091	0.0091	90.60			
Hock Lian Seng	07 May 2022	19 May 2022	SGD 0.0100	0.0100	200			
HRnetGroup	03 May 2022	12 May 2022	SGD 0.0187	0.0187	374			
Kimly	26 Jan 2022	08 Feb 2022	SGD 0.0112	0.0112	112			
HRnetGroup	28 Aug 2022	06 Sep 2022	SGD 0.0213	0.0213	426			
Nordic	16 Aug 2022	02 Sep 2022	SGD 0.0116	0.0116	116.2			
Kimly	29 Jun 2022	15 Jul 2022	SGD 0.0056	0.0056	56			
Hyphens Pharma	11 May 2022	25 May 2022	SGD 0.0067	0.0067	335			
InnoTek	10 May 2022	25 May 2022	SGD 0.0200	0.0200	200			
Hock Lian Seng	08 May 2022	20 May 2022	SGD 0.0125	0.0125	250			
HRnetGroup	08 May 2022	18 May 2022	SGD 0.0300	0.0300	600			
Nordic	05 May 2022	17 May 2022	SGD 0.0015	0.0015	15.20			

Nordic	05 May 2022	17 May 2022	SGD 0.0061	0.0061	60.80
HG Metal	05 May 2022	20 May 2022	SGD 0.0400	0.0400	400

### This portfolio is managed by Investor-One research team, under ShareInvestor.

### **Disclaimer:**

- 1. The Investor-One portfolio is aggregated for educational and illustration purposes only. It is curated based on fixed financial parameters as indicated above. The investor-one team select their stocks solely base on the these fixed parameters. The featured companies are for information only and does not constitute investment advice.
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# **INVESTOR ACADEMY**

# 5 Investment Checklist Items: Why They're Crucial to Your Success

Vincent Wong, Investor-One / Mon, Oct 30, 7:00 AM



In Intensive Care Units (ICUs), doctors use checklists to ensure they cover all aspects of patient care, reducing the risk of complications. Similarly, pilots before taking off, run through a detailed checklist to guarantee everything's in order for the flight. If these professionals trust checklists in life-or-death scenarios, why shouldn't investors, like us, do the same for our

wealth?

Now, think of investing. An ex-colleague once shared a stock tip about a tech company. Buzz was everywhere. He eagerly invested. But in just a few months, that stock tanked due to declining business fundamentals. Reflecting on this, the words of Daniel Kahneman, the Nobel-winning psychologist, come to mind: "We're generally overconfident in our opinions and our impressions and judgments."

continued on next page...

continued... [5 Investment Checklist Items: Why They're Crucial to Your Success]

Mistakes happen, especially when we think we've got it all figured out. A checklist, though, could be that second pair of eyes we often need. So, why not dig deeper into how checklists can help us be better investors?

# **The Power of Checklists**

### **Consistent Framework**

Think of your favorite recipe. Without a clear list of ingredients and steps, you might forget the salt, leading to a bland dish. Similarly, an investing checklist ensures you analyze all vital components of an investment.

# **Emotional Buffer**

When COVID-19 emerged, the market was crashing. Panic is in the air. Without a checklist, you might be tempted to sell everything. But with a systematic approach, you're reminded to assess the long-term viability and fundamentals of your investments, potentially saving you from rash decisions to sell your investment prematurely.

On the other hand, It also stops you from making an investment due to "Fear of Missing Out" (FOMO) like what my ex-colleague did.

# **Error Minimization**

Let's talk about company "G". It had stellar revenue growth but hidden in its financial reports was a higher cost for the growth and a higher burn rate. Without a checklist to review all aspects, crucial details can be missed, and we know the consequences.

Read Also: Analyst Alert: Research Reports On SGX Listed REITs & Stocks (27 Oct)

# 5 Items to Include in the Checklist

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Dr. Seuss wisely remarked, "There is no one alive who is You'er than You." And that is truer than true. We all have our unique perspectives, risk tolerances, and strategies. However, for fundamental investors, while there's no one-size-fits-all checklist for investing, there are some fundamental boxes that most of us should consider ticking. Here are a few examples...

**#1 Do I understand the business model? (Circle of Competence)** The concept underscores the importance of investing in what you know.



**continued..** [5 Investment Checklist Items: Why They're Crucial to Your Success]

By staying within your realm of knowledge, you can better gauge risks, understand industry nuances, and predict potential shifts.

A good starting point is to begin with your own professional field. If you've worked in the shipping sector, you could be more informed of the freight rate increase and supply-demand inbalance during the pandemic period, which might enable investors to invest in shipping companies like Samudera, which performed strongly in the last 3 years.

Warren Buffett once said, "Stick to what you know. The most important thing is to define what you can do and what you can't do."

### #2 Does the business have a sustainable advantage? (Moat)

A company's 'moat' is its defensible edge in the marketplace. This could stem from various sources; just to name a few examples:

- Large grocery retailers like Sheng Siong, for example, can maintain a rapid inventory turnover and use their scale to negotiate better prices, passing savings onto customers and making it tough for smaller competitors to enter the market and match their prices.
- Apple not only has a great Brand but also a superior supply chain system, allowing the company to earn the majority of the industry's profits.
- Some businesses might have exclusive rights to resources, making it hard for new entrants to take the market share. For example, exclusive supply for Limited Rolex models for The Hour Glass and Cortina in Singapore.

Echoing this sentiment, Peter Lynch said, "In business, competition is never as healthy as total domination."

for weekly Inve\$t

### **#3 Is it run by Honest and Capable Management?**

The character and capability of the leadership team can make or break an investment. No matter how attractive the valuation is, if they are the management or founders treat the public company like its personal belongings, investors should not consider making the investment.



**continued..** [5 Investment Checklist Items: Why They're Crucial to Your Success]

Integrity ensures transparency, trustworthiness, and willingness to return value to the shareholders, while competence is about the ability to navigate challenges and steer the company toward success.

Want to see if a company has a history of giving back to its shareholders? Take a peek at their past dividend payout ratios.

Next, to get a sense of how well the company's management is using the money they choose to keep (instead of giving back as dividends), check out the Return-on-Equity (ROE). It's a good indicator of how effectively they're putting that money to work.

a common oversight for many retail investors is not digging into management compensation. Screeners don't usually flag this, so it takes that extra step of sifting through annual reports. Take a snack company on SGX, for instance. The management's pay is gobbling up a big chunk of their profit. That's a real eyebrow-raiser, hinting at possible interest misalignment.

# #4 Do I understand the Intrinsic value of the business?

Benjamin Graham's timeless advice is apt here: "Price is what you pay; value is what you get."

You wouldn't buy a house just because everyone's talking about it. You'd want to know its foundation, its location, maybe even its history. Similarly, the intrinsic value of a business tells you about its core strength, separate from the buzz of the stock market.

Now, there's no magic wand to find out this value. Instead, experts use various models to calculate —looking at things like expected dividends, future cash flows, or even residual income. But here's the catch: these models are only as good as the assumptions they're based on. One wrong guess and the estimated value can swing away from the real deal.

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On a side note, when you're trying to figure out a stock's real worth, or its intrinsic value, you'll need something called a discount rate. Think of this as the returns you could get somewhere safe, like government bonds, which generally increase when the Feds decide to increase its interest rate.



continued... [5 Investment Checklist Items: Why They're Crucial to Your Success]



Generally, if the yields of those investments go up, you would need to have a higher discount rate which lower your investments' intrinsic value.

# Read Also: U.S. Treasury Yields at 16-Year High: What It Means for Investors

# #5 Is the downside minimal? (Margin of Safety)

Imagine walking a tightrope. Would you feel more secure doing so with or without a safety net below? The concept of "margin of safety" in investing is just like that safety net. It's the buffer that helps safeguard your investment from the unpredictable ups and downs of the market.

Consider this: if you've set your sights on a stock with an intrinsic value of \$60, but you snag it at \$40. If you've done your homework correctly with the calculation of intrinsic value, you've essentially given yourself a \$20 per share safety cushion. That buffer allows for errors in judgment, unexpected market swings, or any unforeseen events.

Warren Buffett, arguably one of the most successful investors of all time, often stresses this very principle. He famously said, "The three most important words in investing are margin of safety." And here's why he's spot on: even with the most detailed checklist, we're bound to make mistakes or overlook certain factors. Why? Because the world, by its very nature, is full of uncertainties and unforeseen events. We're all prone to errors, and sometimes external factors beyond our control can affect our investments.

That's where the margin of safety comes into play. It's our built-in buffer against these unknowns. It helps ensure that even when things don't go exactly as planned, our initial investment is shielded to some extent. This strategy isn't about guaranteeing profits, but rather about preserving capital. After all, in the world of investing, sometimes the best offense is a good defense. And having that safety margin? It's one of the best defensive moves you can make. **INVESTING IDEAS** 

# Lastly...

By understanding and internalizing these principles, we arm ourselves with a solid foundation to navigate the turbulent waters of the investment world. Always remember, that knowledge is your compass. Safe investing!





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# TOP SIGNIFICANT NSIDER ACTIVITY

Data extracted from WebPro, accurate as at yesterday

Effective Change Date (Notice Date)	Stock Name	Name Buyer / Seller Name (Classification *)		Acq	uired / (Dispo ['000]	osed)	Price	Closing Price <sup>d</sup>	No. of Shares After Trade ['000]			
			Types <sup>b</sup>	Direct	Deemed	Total			Direct	Deemed	Total	% Held °
30 Oct 2023 (01 Nov 2023)	Trendlines	The Bank of New York Mellon [SSH]	S/U	8,868		8,868		0.086	118,735		118,735	12.370
30 Oct 2023 (01 Nov 2023)	Trendlines	The Bank of New York Mellon Corporation [SSH]	S/U		8,868	8,868		0.086		118,735	118,735	12.370
27 Oct 2023 (01 Nov 2023)	ASL Marine^	Fidelity Management & Research Company LLC [SSH]	S/U		-45,731	-45,731		0.053				
27 Oct 2023 (01 Nov 2023)	ASL Marine^	FMR LLC [SSH]	S/U		-51,522	-51,522		0.053				
27 Oct 2023 (01 Nov 2023)	ASL Marine^	Abigail P. Johnson [SSH]	S/U		-51,522	-51,522		0.053				
27 Oct 2023 (01 Nov 2023)	ASL Marine <sup>^</sup>	Fidelity Puritan Trust [SSH]	S/U	-45,731		-45,731		0.053				
01 Nov 2023 (01 Nov 2023)	Wing Tai	Cheng Wai Keung [Dir/CEO]	S/U		50	50		1.330	214	466,733	466,948	61.320
31 Oct 2023 (01 Nov 2023)	Heatec Jietong	Soon Yeow Kwee Johnny [Dir/CEO]	S/U	-40		-40		0.028	22,113	4,816	26,930	13.150
31 Oct 2023 (01 Nov 2023)	Heatec Jietong	Soon Yeow Kwee Johnny [Dir/CEO]	S/U	-42		-42		0.028	22,071	4,816	26,887	13.130
27 Oct 2023 (01 Nov 2023)	Heatec Jietong	Soon Yeow Kwee Johnny [Dir/CEO]	S/U	-120		-120		0.027	22,154	4,816	26,970	13.170
24 Oct 2023 (01 Nov 2023)	Fu Yu	Morgan Stanley [SSH]	S/U		224,393	224,393		0.120		224,393	224,393	29.643
24 Oct 2023 (01 Nov 2023)	Fu Yu	Morgan Stanley & Co. International plc [SSH]	S/U	12	224,393	224,393		0.120		224,393	224,393	29.643
24 Oct 2023 (01 Nov 2023)	Fu Yu	Morgan Stanley Investments (UK) [SSH]	S/U		224,393	224,393		0.120		224,393	224,393	29.643
24 Oct 2023 (01 Nov 2023)	Fu Yu	Morgan Stanley International Limited [SSH]	S/U		224,393	224,393		0.120		224,393	224,393	29.643
24 Oct 2023 (01 Nov 2023)	Fu Yu	Morgan Stanley International Holdings Inc [SSH]	S/U		224,393	224,393		0.120		224,393	224,393	29.643
30 Oct 2023 (01 Nov 2023)	AEM SGD	abrdn Holdings Limited [SSH]	S/U		383	383		3.490		28,153	28,153	9.114
30 Oct 2023 (01 Nov 2023)	AEM SGD	abrdn Asia Limited [SSH]	S/U		383	383		3.490		15,615	15,615	5.055
30 Oct 2023 (01 Nov 2023)	ST Group Food	Chen Khai Voon [SSH]	S/U	500		500		0.160	19,932		19,932	8.120
30 Oct 2023 (01 Nov 2023)	ST Group Food	Chen Khai Voon [SSH]	S/U	595		595		0.160	20,527		20,527	8.360
30 Oct 2023 (01 Nov 2023)	Union Steel	LIAN BEE METAL PTE LTD [SSH]	S/U	21		21		1.050	2,112		2,112	5.360
31 Oct 2023 (01 Nov 2023)	SHS	NG HAN KOK [Dir/CE0]	S/U	-1,500		-1,500		0.129	26,568	92,647	119,215	19.530
24 Oct 2023 (01 Nov 2023)	Fu Yu	Mitsubishi UFJ Financial Group, Inc. [SSH]	S/U		224,393	224,393		0.120		224,393	224,393	29.643
27 Oct 2023 (01 Nov 2023)	IHH	EMPLOYEES PROVIDENT FUND BOARD [SSH]	S/U	-1,996		-1,996		1.710	944,769		944,769	10.727
30 Oct 2023 (01 Nov 2023)	Meta Health	BLUE OCEAN CAPITAL PARTNERS PTE LTD [SSH]	S/U	8,000		8,000		0.006	99,470		99,470	9.650
30 Oct 2023 (01 Nov 2023)	Meta Health	Estate of Mr Lin Wee, Daniel [SSH]	S/U	8,000		8,000		0.006	99,470		99,470	9.650
30 Oct 2023 (01 Nov 2023)	Meta Health	BLUE OCEAN CAPITAL PARTNERS PTE LTD [SSH]	S/U	81,970		81,970		0.006	91,470		91,470	8.870
30 Oct 2023 (01 Nov 2023)	Meta Health	Estate of Mr Lin Wee, Daniel [SSH]	S/U	81,970		81,970		0.006	91,470		91,470	8.870
31 Oct 2023 (31 Oct 2023)	LHT	YAP MUI KEE [Dir/CEO]	S/U	3		3	0.820	0.820	8,799		8,799	16.525
31 Oct 2023 (31 Oct 2023)	Wilmar Intl	Kuok Khoon Hong [Dir/CEO]	S/U		309	309		3.560	2,995	837,375	840,370	13.460
27 Oct 2023 (31 Oct 2023)	Pegasus SPAC	The Bank of New York Mellon [SSH]	S/U	-1,902		-1,902		4.790				

### Access WebPro to view more insider trades **b**

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# INVESTMENT BOOKS

building your REIT-irement portfolio

# lin jun yuan

Definitely a must-read for investors looking to build a passive income flow!

Especially in a Singapore context, REITs is one of the many way to build up your recurring income as a means for retirement. In his book, Jun Yuan gives a very thorough views on REITs. From the basic concepts and understandings of REITs, to the valuing / monitoring / investing aspects of REITs, Jun Yuan has not only provide the simple ABCs (what), but also the application (how) to provide some action-able considerations.

Personally, I also like the "bonus chapters" that help to address some FAQs, and provide an overview of the various REITs that are listed on SGX.

Highly recommended to those who want to kick-start his or her journey in building up a REIT-irement portfolio.

- Dan Chang C S, Trading Representative, PhillipCapital

# BULDING YOUR TO BULDING YOUR T

Lim Jun Yuan Full Time Investor & Founder of The Singaporean Investor Blog

Click for more of Jun Yuan's bio

Jun Yuan's insights, strategies, and advice have helped many on their investing journey. The road to retirement can be challenging, but it doesn't have to be. This book is your roadmap to financial security in retirement. Learn how to build a robust REIT portfolio that will provide you with a cushion during your retirement years, so you can finally bid farewell to financial worries.

REITs investing than me.

At first glance, the book provides a comprehensive and well-structured framework to share on various aspects of REIT investing, guiding readers throughout the whole process of buying and monitoring REITs.

Upon further reading, I am amazed of the value offered in this book such as the 9-point criteria checklist, practical case studies and 4 potential red flags we should take note of.

- James Yeo, Founder @ InvestKaki.com

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# **IR Announcements**



### Suntec REIT: Delivers Distributable Income Of S\$52 Million For 3Q 2023, 3.6% Higher Than 2Q 2023.

Suntec REIT reports distributable income of S\$52.0 million for the period from 1 July to 30 September 2023, 3.6% higher than the quarter ended 30 June 2023, but 13.3% lower than the quarter ended 30 September 2022. Distribution per unit of 1.793 cents to unitholders for 3Q 23 was 3.1% higher than 2Q 23 but 14.0% lower year-on-year.

http://suntecreit.listedcompany.com/news.html/id/2463213

### Frasers Centrepoint Trust: Achieves Strong FY23 Results On Robust Operating Performance & Strategic Portfolio Re-Constitution.

2H23 distribution per Unit of 6.020 Singapore cents brings total DPU for FY23 to 12.150 Singapore cents. Improved FY23 gross revenue and NPI from higher gross rental and atrium income. Robust operating performance with higher committed occupancies, improved rental reversions and sustained growth in tenants' sales. Stable portfolio valuation with no change in valuation capitalisation rates. Making progress on the sustainability journey and Environmental, Social, and Governance.

http://fraserscentrepointtrust.listedcompany.com/news.html/id/2463386



### Manulife US REIT: Secures Renewal With 1100 Peachtree Anchor Tenant Kilpatrick Townsend, Negotiations With Lenders In Progress.

Tenant currently leases about a third of the net lettable area at 1100 Peachtree. Follows landlord's commitment for a ~US\$18 million ground floor renovation, with completion expected in 2025. Discussions with lenders ongoing.

http://manulifeusreit.listedcompany.com/news.html/id/2463129

# Centurion: Partners With KEZAD Communities To Explore Strategic Opportunities In Middle East Specialised Accommodation Business.

Centurion Corporation Limited has entered into a strategic partnership with Abu Dhabi's largest end-to-end staff accommodation owner and solutions provider, KEZAD Communities, a part of KEZAD Group, to explore collaboration in the business of providing accommodation for employees and students in the Middle East region. The partnership has been materialised with the signing of a memorandum of understanding by Mr. Eissa Al Hemeiri Director, Communities Services & Operations, KEZAD Communities and Mr. Kelvin Teo, Chief Operating Officer of Centurion Corporation on 21 October 2023 in Dubai.

http://centurion.listedcompany.com/news.html/id/2463232





### MTQ: Steady Revenue Growth But Costs Pressures Persist.

The Group reported S\$37.7 million revenue for 1HFY2024, an increase of 8% year-on-year compared to S\$34.9 million in 1HFY2023. Within the Group's revenue, Bahrain increased by 32.4% to S\$18.4 million during the period. Operations in Singapore, however, experienced a decrease for the period. This was partly affected by the final stages of relocation process from Pandan Property, while the remainder can be ascribed to the natural ebb and flow of order conversion. Inquiries remain robust and the Group are committed to optimizing utilization wherever possible.

IR ANNOUNCEMENTS

http://mtq.listedcompany.com/news.html/id/2463434

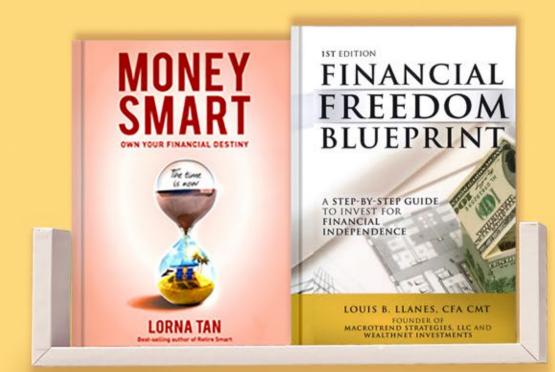
# Grand Banks Yachts: Records 1Q FY2024 Profit Before Tax Of S\$4.7 Million, Net Profit After Tax Of S\$2.8 Million.

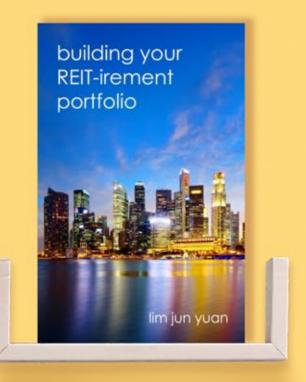
Revenue rose 38.5% year-on-year to S\$31.0 million, propelled by accelerated boat-building activities. 1Q FY2024 NPAT of S\$2.8 million is 158.0% higher compared to S\$1.1 million in 1Q FY2023. 5 new built-to-order boats secured during the period in review; net order book of S\$148.8 million as at 30 September 2023, compared to S\$159.4 million as at 30 June 2023.

http://grandbanks.listedcompany.com/news.html/id/2463341

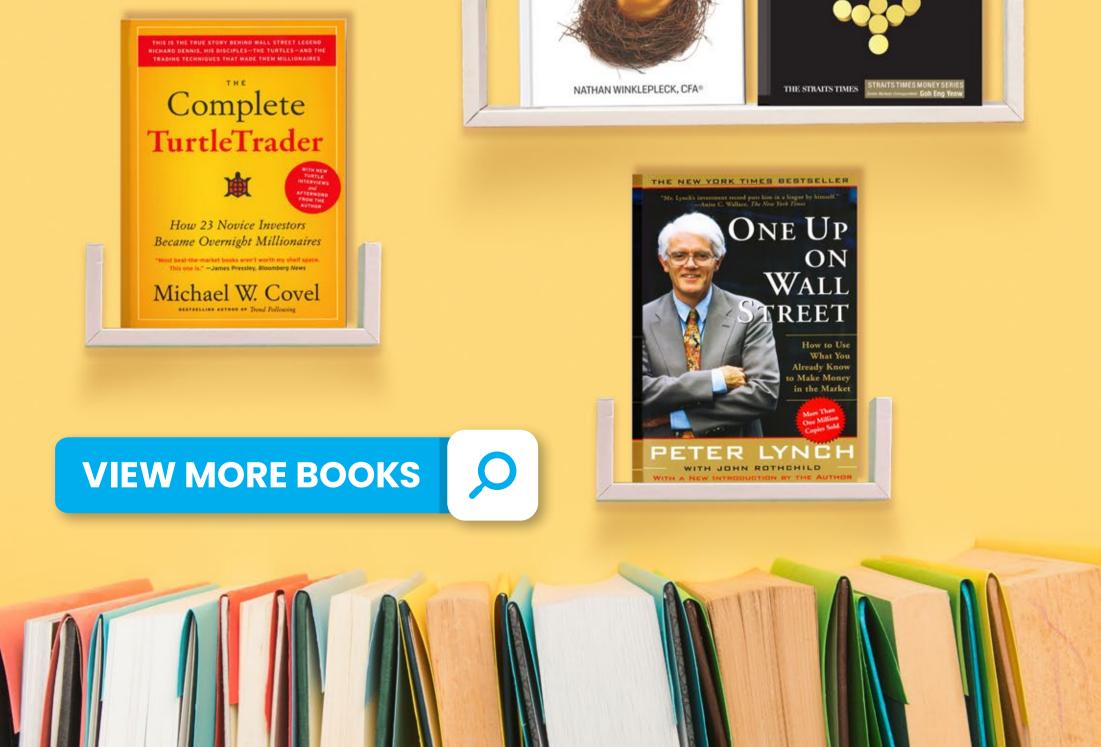


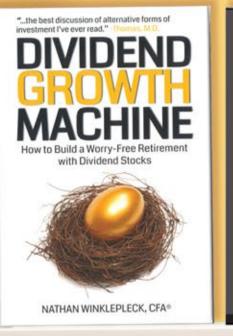
# **INVESTMENT BOOKS**





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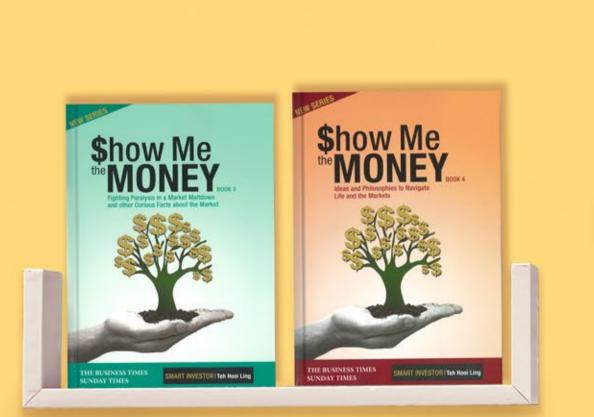


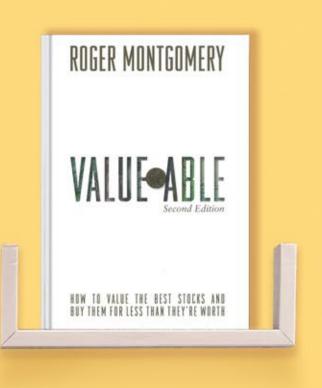




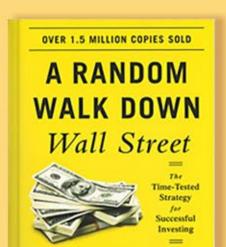








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