A Weekly e-Publication by SHAREINVESTOR.com

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Data and Investing Ideas

LHN GROUP

Kelvin Lim

Executive Chairman & CEO of LHN Limited

Targets Aggressive Growth and Higher Dividend Payout,

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IR ANNOUNCEMENTS

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Investor-One Portfolio

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TOP STOCKS OF THE WEEK

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Prand Finance

Singapore

100

2023

The assertant agent on the next substate and divengent disrepressed Energies.

PLUS

EXCLUSIVE

ALSO SINGAPORE TOP 100 2023
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By Brand Finance on pages 22-37

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Market at a Glance

Over 5 trading days as at yesterday

SHAREINVESTOR Step-by-step **WEBPR GUIDE**

ShareInvestor WebPro (www.shareinvestor.com) Prices > Stock Prices > SGX > click Stocks tab

mouse over Ranking > select Top Active > mouse over Column Layout > select Edit Customs > select Name > select Volume > select Last Done Price > Mouse Over Column Layout > select Custom

mouse over Ranking > select Top Turnover > mouse over Column Layout > select Edit Customs > select Name > select Last Done Price > select Value > Mouse Over Column Layout > select Custom

3. mouse over Ranking > select Top Gainers (Over 5 Trading Days) > mouse over

www.shareinvestor.com

market data at your fingertips

Column Layout > select Edit Customs > select Name > select Last Done Price > select 5 Days Change > select 5 Days % Change > Mouse Over Column Layout > select Custom

4. mouse over Ranking > select Top Losers (Over 5 Trading Days)

5. mouse over Ranking > select Top % Gainers (Over 5 Trading Days)

6. mouse over Ranking > select Top % Losers (Over 5 Trading Days)

Singapore Top Actives

(as at yesterday)

Name	Last Done	Volume
Seatrium	0.144	914,594.4
Genting Sing	0.945	58,050.1
HSI 18200MBePW230830	0.049	55,956.0
Thomson Medical	0.064	55,598.2
MarcoPolo Marine	0.059	54,398.0
HSI 20800MBeCW230830	0.048	48,877.5
YZJ Shipbldg SGD	1.530	35,827.1
ThaiBev	0.580	30,718.0
HSI 17800MBePW230928	0.064	27,737.0
Rex Intl	0.179	25,661.1

Singapore Top Turnover

Value Name **Last Done** DBS 31.870 200,393,427 Seatrium 0.144 129,989,833 116,078,119 UOB 27.800 **OCBC Bank** 12.350 81,167,291 Singtel 2.550 58,270,158 **Genting Sing** 0.945 54,934,734 YZJ Shipbldg SGD 1.530 54,222,179 2.800 **CapLand Ascendas REIT** 52,481,252 CapitaLandInvest 3.450 48,422,123 SIA 7.410 46,865,130

Top Gainers

(over 5 Trading days as at yesterday)

Name	Last Done	5 Days Chg
SPDR S&P500 US\$	448.000	3.900
GLD US\$	182.100	3.090
Nasdaq 7xLongSG241016	3.530	1.250
NIO Inc. USD OV	11.010	0.920
XT Vietnam US\$	29.400	0.920
JMH USD	49.840	0.700
DBS	31.870	0.660
NC22300W 720801	108.600	0.600
LiNing 5xShortSG240327	1.630	0.590
PetroCH 5xLongSG241030	3.240	0.540

Top % Gainers

(over 5 Trading days as at yesterday)							
Name	Last Done 5 Days % Cho						
NIO MBeCW230920	0.017	112.50					
Alibaba 5xLongSG231214	0.002	100.00					
Alibaba 5xLongSG250205	0.186	69.09					
Alibaba 5xLongSG231123	0.360	67.44					
JD MB eCW231204	0.005	66.67					
Alibaba 5xLongSG231024	0.825	65.00					
Alibaba 5xLongSG241126	1.170	64.79					
Alibaba 5xLongUB250930	0.510	64.52					
LiNing 5xShortSG240327	1.630	56.73					
Nasdaq 7xLongSG241016	3.530	54.82					

Top Losers

(over 5 Trading days as at yesterday)

Name	Last Done	5 Days Chg
SPDR DJIA US\$	339.230	-6.070
XT SingGovBond SG\$	144.030	-1.740
Sembcorp 5xLongSG250515	3.280	-1.190
Tencent 5xShortSG240411	0.925	-1.005
Meituan 5xShortSG231220	1.015	-0.625
Alibaba 5xShortSG240411	0.650	-0.580
JD 5xShortUB250127	0.895	-0.525
PlatoCapital	2.500	-0.380
HSTECH 7xShortSG240402	0.710	-0.365
Sembcorp 5xLongSG250410	1.160	-0.355

Top % Losers

(over 5 Trading days as at yesterday)					
Name	Last Done	5 Days % Chg			
First Sponsor W240530	0.001	-96.00			
SingtelMBeCW230724	0.002	-84.62			
HSI 17200MBePW230728	0.005	-79.17			
HSI 18000MBePW230728	0.009	-68.97			
HSI 21200MBeCW230728	0.004	-63.64			
Tencent 5xShortSG240411	0.925	-52.07			
CLIFE 5xLongSG240215	0.102	-50.24			
CapAllianz	0.001	-50.00			
HSI 22000MBeCW230728	0.002	-50.00			
Joyas Intl	0.001	-50.00			

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Regional Markets

Over 5 trading days



- ShareInvestor WebPro (www.shareinvestor.com)
- 1. Price > Stock prices
- 2. select Market: Bursa / HKEX / NYSE / NASDAQ (one bourse at a time)
- 3. select Stocks Tab
- 4. select Ranking Top Gainers or Top Losers (Over 5 Trading Days)
- 5. Mouse over Column Layout > select Edit Customs > select Name > select Last Done Price > select 5 Days Change > select 52 Weeks High > select 52 Weeks Low > Mouse Over Column Layout > select Custom

BURSA (RM)

Top Gainers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
NESTLE	131.200	0.900	140.600	127.200
AJI	15.580	0.680	16.700	10.920
RAPID	21.780	0.680	22.140	12.300
DLADY	22.000	0.500	33.100	20.220
HEIM	26.600	0.400	30.000	21.880

Top Losers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
HEXTECH	26.700	-1.300	30.600	3.500
BKAWAN	20.880	-0.420	24.340	19.800
F&N	25.080	-0.320	27.900	19.700
MEITUAN-C19	0.015	-0.285	1.100	0.010
KLK	22.700	-0.260	23.140	19.420

HONG KONG (HKD)

Top Gainers

Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
CHINA ASSET MANAGEMENT (HK) RMB MON RMB MONEY MARKET ETF HKD	109.150	96.750	108.750	108.750
SPDR GOLD TRUST GOLD SHARES NPV	1,424.500	23.500	1,498.000	1,181.000
3D MEDICINES INC	124.000	21.700	122.900	27.700
TRIP COM GROUP LTD	294.200	18.800	321.800	159.800
YUM CHINA HOLDINGS INC	466.000	18.000	514.500	300.000

lop Losers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
CSOP ASSET MANAGEMENT LTD HKD MONEY MARKET ETF CNY	984.250	-6.300	992.550	887.850
ORIENT OVERSEAS INT	112.000	-5.100	279.400	92.150
ENN ENERGY HOLDINGS LTD	91.500	-4.800	133.500	75.000
XTRACKERS NIFTY 50 SWAP UCITS ETF 1C	1,786.500	-3.500	1,790.000	1,522.500
FLAT GLASS GROUP CO LTD	22.950	-2.900	30.600	15.500

NYSE (USD)

Top Gainers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
BERKSHIRE HATHAWAY INC	525,399.990	5,599.990	526,000.000	393,012.250
NVR INC	6,348.690	267.490	6,392.260	3,816.555
TEXAS PACIFIC LAND CORPORATION	1,429.050	125.880	2,739.000	1,266.210
WHITE MOUNTAINS INSURANCE GROUP	1,484.220	104.090	1,560.210	1,172.000
AUTOZONE INC	2,573.380	82.280	2,750.000	2,050.210

Top Losers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
ELEVANCE HEALTH INC	414.130	-25.170	549.520	412.000
ELI LILLY AND COMPANY	440.600	-22.610	469.870	296.320
UNITEDHEALTH GROUP INC	451.700	-17.660	558.100	436.510
CHIPOTLE MEXICAN GRILL	2,076.000	-17.370	2,147.520	1,233.610
HUMANA INC	425.080	-15.910	571.300	423.970

NASDAQ (USD)

Top Gainers

-				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
BOOKING HOLDINGS INC	2,788.470	155.780	2,789.180	1,616.850
MONOLITHIC POWER SYSTEM INC	561.040	46.550	553.640	301.690
BROADCOMINC	889.950	41.950	921.780	415.068
WD-40 CO	222.730	37.640	234.690	145.160
MICROSTRATEGY	413.490	36.940	415.000	132.560

Top Losers				
Name	Last Done	5 Days Change	52 Weeks High	52 Weeks Low
COCA-COLA CONSOLIDATED INC	614.980	-24.600	694.200	405.030
PALO ALTO NETWORKS INC	232.640	-20.760	258.880	132.220
ARGENX SE SPON ADR EACH REP 1 ORD SHS	369.350	-16.690	423.991	333.070
OSISKO DEVELOPMENT CORP C/WTS 01/12/2023 (TO PUR COM)	6.350	-15.620	-	-
MERCADOLIBRE INC	1,141.130	-12.460	1,365.640	615.540



8 Markets Data

Get access to data from Bursa, NYSE, Nasdaq, HKEX, SGX, IDX, SET & ASX

Portfolio Management

- Profit & Loss Summary
- Stock Alert
- News & Events filtering
- Customizable column layout

Fundamental Analysis •

Financial Analysis Statement

- Profit & Loss
- ▶ Balance Sheet
- Cash Flow Statement
- ▶ More than 20 Financial Ratios
- Dividend Analysis

Technical

▶ C² chart (Customisable & Comprehensive)

Brokers' Call

Intrinsic Value Calculator

FactSheet

- Key Stock Information
- Ownership
- Consensus Estimates
- Annual Report
- Historical Price
- Insider Trades

What's new on WebPro (Stable Release 12.1.0)

In our effort to keep our platform at the forefront of trading technology, we have added on some new features onto our C2 Chart in WebPro

ADDITIONAL NEW FEATURES:

- Anchor selector for AVWAP, PVAT, and PAV indicators
- Volume profile indicator by date range
- Moving Average Cross indicator
- Guppy Multiple Moving Average (GMMA) indicator
- GoNoGo Trend Signal indicators
- SignallQ

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Dividend Stocks

Price & Total Shareholder Return (as at yesterday)



DEFINITION CHART GUIDE

Fundamental Analysis

Company is paying out dividend with low or moderate leverage.

Total Shareholder Return (TSR) combines share price appreciation and distributions paid to show the total return to the shareholder expressed as a percentage.



ShareInvestor WebPro > Screener > Market Screener (FA & TA) > select SGX > add criteria

A. Criteria

- > click Add Criteria
- Fundamental Analysis Conditions tab >select (i) Dividend Yield
- Fundamental Analysis Conditions tab >select (ii) Dividend Payout (Historical)
- Fundamental Analysis Conditions tab >select (iii)
- Fundamental Analysis Conditions tab >select (iv) Total Shareholder Returns
- Total Debt To Equity
- Fundamental Analysis Conditions tab >select (v) Total Shareholder Returns
- Fundamental Analysis Conditions tab / >select (vi) CAGR of Dividend Per Share Fundamental Analysis Conditions tab >select (vii) CAGR of Dividend Per Share

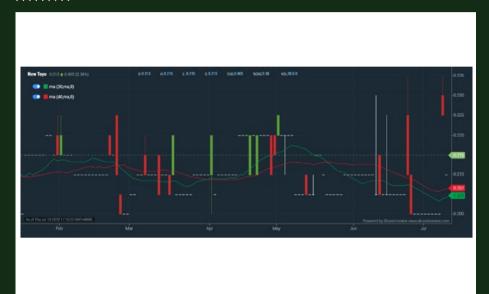
B. Conditions (Criteria Filters)

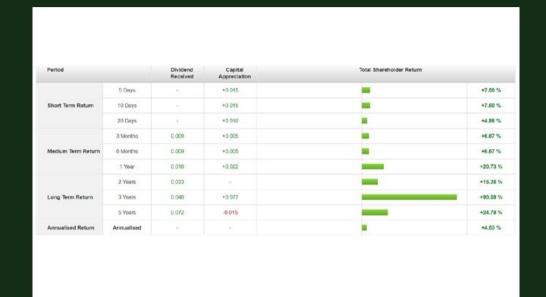
- 1. Dividend Yield select (more than) type (1) % for the past select (1) financial year(s) 2. Dividend Payout (Historical) - select (between) type (0.5) to type (1) times for the past select (1) financial year(s)
- 3. Total Debt to Equity select (less than) type (1) for the past select (1) financial year(s)
- 4. Total Shareholder Return - select (more than) type (5) % for the past select (3)
- 5. Total Shareholder Return - select (more than) type (5) % for the past select (5) financial year(s)
- 6. CAGR of Dividend Per Share - select (less than) type (30) % for the past select (5) financial year(s)
- 7. CAGR of Dividend Per Share - select (more than) type (1) % for the past select (5) financial year(s)
- click Save Template > Create New Template type (Dividend
- Companies) > click Create click Save Template as > select Dividend Companies >
- click Save
- click Screen Now (may take a few minutes) Sort By: Select (Dividend Yield) Select (Desc)
- Mouse over stock name > Factsheet > looking for Total Shareholder Return



New Toyo (SGX:N08)









YHI Intl (SGX: BPF)









Hong Leong Fin (SGX: S41)





Period		Dividend Capital Received Appreciation		Total Shareholder Return				
	5 Days	-			-			
Short Term Return	10 Days		+0.010		+0.40 %			
	20 Days		-0.030		-1.18 W			
	3 Months	0.133	-0.010	_	+4.88 %			
Medium Term Return	6 Months	0.133	+0.120		+10.59			
	1 Your	0.170	+0.070		+9.84 3			
	2 Years	0 290	+0.080		+15.23			
Long Term Return	3 Years	0.380	+0.140		+21.94			
	5 Years	0.680	-0.100		+22.22			
Annualised Return	Annualised			-	+4.10 %			



8 Markets Data

▶ Get access to data from Bursa, NYSE, Nasdag, HKEX, SGX, IDX, SET & ASX

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Intraday Data

- Market Depth
- ► Trade Summary Matrix & Chart
- Times & Sales
- Intraday Market Ticker

Market Screener

- ▶ 96 criteria ranging from FA, TA, Consensus Estimate
- Real-time Data

Dynamic Chart

- ▶ Candlestick Pattern Recognition
- ▶ 111 Indicators

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- ▶ 39 Drawing Tools
- ▶ Performance Comparison Chart

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Technical Analysis

Fundamental Analysis

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Fundamental Analysis

Growth Stocks

Price & Total Shareholder Return (as at yesterday)



DEFINITION

Company revenue is growing and making good quality of earnings with positive Free Cash Flow.

CHART GUIDE

Total Shareholder Return (TSR) combines share price appreciation and distributions paid to show the total return to the shareholder expressed as a percentage.

SHAREINVESTOR **WEBPR** step-by-step **GUIDE** ShareInvestor WebPro > Screener > Market Screener (FA & TA) > select SGX > add criteria

A. Criteria

- 1. Fundamental Analysis Conditions tab >select (i) Free Cash Flow, (ii) Revenue Growth, (iii) Gross Profit (Earnings) Margin, (iv) Quality of Earnings, (v) Total Shareholder Returns,
- > click Add Criteria
- 2. Fundamental Analysis Conditions tab >select (vi) Total Shareholder Returns
- > click Add Criteria

B. Conditions (Criteria Filters)

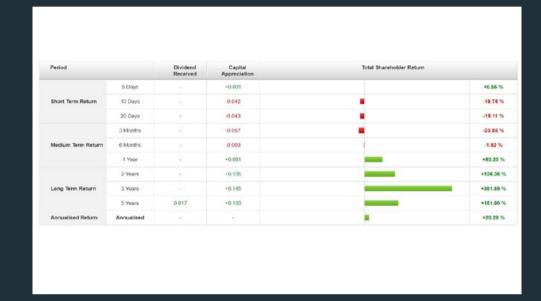
- 1. Free Cash Flow select (more than) type (1) for the past select (1) financial year(s)
- 2. Revenue Growth select (more than) type (1) for the past select (1) financial year(s)
- 3. Gross Profit (Earnings) Margin select (more than) type (30) % for the past select (1) financial year(s)
- 4. Quality of Earnings select (more than) type (1) for the past select (1) financial year(s)
- 5. Total Shareholder Return - select (more than) type (5) % for the past select (3)
- financial year(s) 6. Total Shareholder Return - - select (more than) type (5) % for the past select (5)
- financial year(s) > click Save Template > Create New Template type (Growth Companies) > click Create
- > click Save Template as > select Growth Companies > click Save
- > click Screen Now (may take a few minutes)
- > Sort By: Select (Revenue Growth) Select (Desc)
 - > Mouse over stock name > Factsheet > looking for Total Shareholder Return



Golden Energy (SGX: AUE)





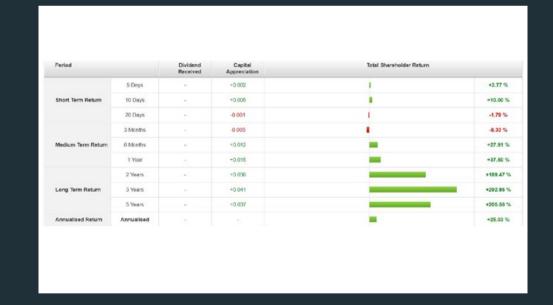




Acesian Partners (SGX: 5FW)









SamuderaShipping (SGX: S56)





Period		Dividend Capital Received Appreciation		Total Shareholder Return	
	5 Days		+0.005		+0.56 %
Short Term Return	10 Days		+0.015		+1.71 %
	20 Days		-0.010		-1.11 %
	3 Months	0.250	-0.207		+3.92 %
Medium Term Return	6 Months	0.250	+0.091	1	+42.68 5
	1 Your	0.320	+0.255		+90.65 9
	2 Years	0.460	+0.621		+401.861
Long Term Return	3 Years	0.471	+0.799		+1396.80
	5 Years	0.488	+0.782		+975.00
Annualised Return	Annualised		81		+60.80 %

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Fundamental Analysis

Value Stocks

Price & Total Shareholder Return (as at yesterday)



DEFINITION CHART GUIDE Share price of a company trading at a lower price as compared to its fundamentals (FA) such as financial performance and dividend, allowing it to be attractive to value investors.

Total Shareholder Return (TSR) combines share price appreciation and dividend distributions paid to show the total return to the shareholder expressed as a percentage.

SHAREINVESTOR WEBPR step-by-step

ShareInvestor WebPro > Screener > Market Screener (FA & TA) > select SGX

A. Criteria

- > click Add Criteria
- Fundamental Analysis Conditions tab (i) Price Earnings Ratio
- Fundamental Analysis Conditions tab >select (ii) CAGR of Net Earnings Fundamental Analysis Conditions tab >select (iii) Net Debt To Equity
- Fundamental Analysis Conditions tab >select (iv) Return On Equity (ROE)

B. Conditions

- 1. Price Earnings Ratio select (less than) type (15) times
- 2. CAGR of Net Earnings select (more than) type (10) % for the past type (3) financial year(s)
- 3. Net Debt To Equity select (less than) type (1) for the past select (1) financial year(s)
- 4. Return On Equity (ROE) select (more than) type (10) % for the past select (1) financial year(s)
- > click Save Template > Create New Template type (Value Stock) > click Create
- click Save Template as > select Value Companies > click Save
- > click Screen Now (may take a few minutes)
- > Mouse over stock name > Factsheet > looking for Total Shareholder Return
- > Mouse over stock name > Charts > click C2 Charts tab



China Intl (SGX: BEH)









SamuderaShipping (SGX:S56)









Golden Energy (SGX: AUE)





Period		Dividend Capital Received Appreciation		Total Shareholder Return				
	5 Days	(*)	+0.001		*0.55 %			
Short Term Return	10 Days	100	-0.042		-18.75 %			
	20 Days	120	-0.043		-19.11 %			
	3 Months	(67)	-0.057		-23.85 %			
Medium Term Return	6 Months		-0.003		-1.62 %			
	1 Year		+0.031		+80.20 %			
	2 Years	11	+0.105		+136.36			
Long Term Return	3 Years		+0.145		+391.891			
	5 Years	0.017	+0.103		+151.90			
Annualised Return	Annualised				+20.29 %			





In a recent interview with Kelvin Lim, the CEO of LHN Limited, we had the opportunity to delve into the company's financials, expansion plans, property portfolio, and how it assesses potential returns on investments. The board also offered valuable insights into the company's dividend policy, along with their perspective on the firm's current valuation. This in-depth Q&A session addressed important investor queries, revealing the strategic thinking driving the company's growth and financial stability, and shed light on what shareholders can anticipate in the coming years. Let's take a closer look at the salient points shared by the board during this illuminating conversation.

Q. What are the primary reasons driving the decision to potentially dispose of the company's majority shareholding in LHN Logistics Limited, and in what ways does the Board anticipate this transaction to benefit the shareholders? There were several reasons behind the decision to dispose of LHN Logistics. Firstly, the transaction presented an attractive premium over the prevailing market price of LHN Logistics shares of S\$0.168 at close on 1 June 2023. The premium would allow us to realise our entire investment immediately, resulting in a gain on disposal of approximately S\$21 million based on

Secondly, this offer holds the key to unlocking shareholders' value, in line with the original purpose of spinning off LHN Logistics in 2022. Early investors and shareholders who participated in LHN Logistics' IPO at S\$0.20 on 29 April 2022, subject to the offer and completion of the proposed transaction, would enjoy a return of over 13% with a holding period of slightly over a year.

unaudited results for the six months ending 31 March 2023.

Thirdly, management plans to utilise the S\$32 million cash infusion, subject to the offer and completion of the proposed transaction, to strengthen the company's balance sheet.

Q. Given that the interim dividend was raised 67% to S\$0.01, should investors expect an increased dividend payout ratio in the future?

We intend to recommend a dividend payout for the financial years ending 30 September 2023 and 2024, aiming to distribute dividends amounting to at least 30% of adjusted profit attributable to shareholders after excluding fair value gains and losses on owned and joint venture investment



properties, impairment/write-offs of assets, our primary focus non-recurring and one-off items.

Higher dividend payouts may be influenced by factors such as the realisation of previous valuation gains and our current cash flow generation. While we are committed to distributing dividends Our primary focus remains on efficient capital allocation and delivering longterm returns to our shareholders.

according to our policy, we will exercise prudence to ensure that dividend payouts are not excessive, especially if we identify opportunities with greater potential returns.

Q. Could you provide an overview of LHN's current property portfolio, including the types of properties and their locations? How does LHN evaluate the potential return on investment when considering a property acquisition? Our Space Optimisation business comprises three segments: Residential, Commercial, and Industrial.

Residential Space

Our residential space portfolio comprises a range of residential options including co-living spaces, hotels and serviced apartments operated under two concepts: Coliwoo co-living space (for domestic properties) and





85 SOHO serviced residences (for overseas properties). The residential segment contributed approximately 39.8% to the Group's 1H2023 Space Optimisation revenue. Coliwoo co-living spaces are strategically located at accessible and convenient locations, encompassing a current portfolio of 17 properties across Singapore with over 1,600 keys.

We operate serviced residences under 85 SOHO in Myanmar, Cambodia, and China, offering a portfolio of over 350 keys.

Commercial Space

The commercial segment includes properties such as offices, serviced offices, sports and recreation centres, lifestyle hubs, and F&B establishments. In total, we have 7 commercial properties, with 6 located in Singapore and 1 in Indonesia. The commercial segment contributed approximately 10.7% to the Group's 1H2023 Space Optimisation revenue.

Industrial Space

Our owned and managed industrial properties comprise factories, warehouses, and land for open storage. The industrial segment contributed approximately 49.5% to the Group's 1H2023 Space Optimisation revenue. Additionally, we also manage 7 self-storage facilities operating under the "Work+Store" storage solutions brand. With over

We manage a total of 16 properties, covering an area of 2.23 million square feet, which are strategically located around industrial parks and expressways.

1,300 storage units available in Singapore, Work+Store's services cater to companies engaged in light to medium industrial and e-commerce activities.





Evaluating Acquisitions

When evaluating a property acquisition, we thoroughly assess the potential return on investment by analysing the project's ability to self-finance once it reaches our targeted occupancy. Our projections consider various factors including but not limited to acquisition costs, ongoing maintenance, and operating expenses, aligning them with our operations to ensure the project meets our target internal rate of return. By setting prudent targets and maintaining strong financial management, we have consistently achieved high double-digit rates of return of over 15% on equity (ROE) for several years.

Work+Store facilities in Singapore

Q. Can you provide an overview of the expected outlook for each of your business segments for the next fiscal year?

We anticipate our Coliwoo properties to have a substantial impact on our revenue in the residential segment of our Space Optimisation Business, starting from the second half of FY2023. This is due to the consistent demand for residential space from both local and foreign customers. The recent launch of Coliwoo Orchard, along with upcoming launches at 298 River Valley Road, 48 and 50 Arab Street and 404 Pasir Panjang, will further contribute to this growth. Additionally, we are currently in the process of



acquiring GSM building, which we plan to convert into co-living serviced apartments upon completion of the acquisition.

In our Property Development Business, we are enhancing our property at 55 Tuas South to create a 9-storey multi-user food processing industrial development. We expect to complete the construction and sell the units individually as STRATA units in Q4 of FY2024 thus contributing income to the Group. The limited availability of space in designated food zones has created a strong demand for food factory spaces in Singapore, leading to high rental rates. Recognising this opportunity, developers have been actively constructing and selling food factory spaces in recent years. However, the supply of such spaces remains limited, with only a few suitable locations for conversion. Given these factors, we have great confidence and optimism in this project.

Our Facilities Management Business is actively seeking external contracts for estate and building management, repair and maintenance, cleaning, pest control, and fumigation services. Additionally, we aim to increase our market share in the car park business by leveraging advanced technology and a dedicated operations team. The Defu Industrial City Car Park, with 2,800 parking lots, commenced operations in April 2023 and will contribute to the second half of FY2023's segmental performance.

We have expanded our Energy Business to encompass electricity retailing, EV charging stations, and solar panel installation.

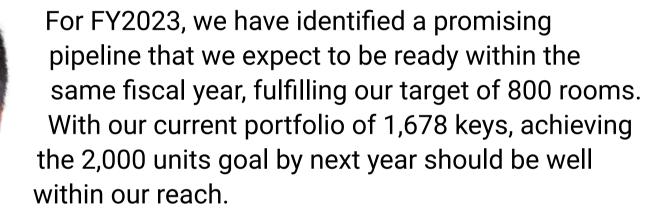
Within the solar panel segment, we operate under two business models, both centred around selling clean energy. The first model involves power purchase agreements, while the second model focuses solely on installation and sales. Currently, power purchase agreements constitute the larger share of our business. Our solar panels are primarily installed in industrial properties,

and several Coliwoo buildings have solar panels integrated into their infrastructure. To date, we have successfully implemented 18 solar projects across Singapore.

Overall, the contributions from our Coliwoo properties will play a pivotal role in driving our growth into FY2024.

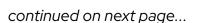
Q. With your ambitious goal to achieve 2,000 units in the co-living business by the end of next year, could you elaborate on the specific strategies in place to attain this target?

We actively seek opportunities to acquire properties and secure new master leases at favourable prices. Our goal is to add a minimum of 800 rooms each year for the next three years. To accelerate our growth, we are open to exploring partnerships and joint ventures, adopting an asset-light approach. Additionally, we are considering converting some of our properties into mixed-use developments, incorporating our successful Coliwoo concept, as exemplified by the transformation of our 1557 Keppel Road property.



Q. Given the aggressive expansion plans for Coliwoo, how does LHN plan to fund the growth? Can you talk about the potential challenges LHN may encounter with such aggressive expansion plans and how you plan to overcome them?

To ensure the growth and success of our business, we recognise the importance of investing in premises improvement for master leases and allocating funds for acquisition-related expenses. Currently, we are actively assessing multiple properties and implementing capital recycling strategies to optimise our portfolio. By divesting mature properties, acquiring new ones at favourable prices, and leasing





out our existing and new portfolios at optimal rents, we can maintain a reasonable gearing ratio and effectively manage our assets while adhering to an asset-light model.

Our strategy also focuses on obtaining master leases to achieve higher returns on assets with an asset-light approach. However, master leases are limited in supply and may require waiting for an opportunity to become available. To overcome this limitation, we acquire properties to diversify our portfolio and minimise the impact of this restriction on our business. This approach not only offers the benefit of capital gains but also simplifies opportunities.

Q. Interest expense has almost doubled due to higher interest rates and an increase in net debt. How might this impact the Coliwoo business specifically and how do you plan on managing this challenge?

We conduct regular reviews of our loan covenants and maintain a healthy interest coverage ratio which greatly reduces the risk of covenant breaches and ensures the financial stability of the company. Our debt structure consists of a mix of both fixed and variable rates. While some properties may require refinancing in FY2024, it is important to note that our rental pricing strategy is constantly reviewed to buffer against such an increase in FY2023. If interest rates remain high in FY2024, we expect only a portion of the debt to be refinanced at a higher rate. However, this remains well within our comfort zone.

Q. Could you provide an overview of the expected financial contribution of the new ISO tank depot and car parks to LHN's overall revenue upon its operations?

The completion of the ISO Tank facility will have a positive impact on our chemical transportation division, creating new revenue opportunities. The facility will provide storage services for dangerous goods and offer washing and storage facilities for ISO tanks. Our primary sources of revenue will come from the storage of goods, storage of ISO tanks, and the provision of cleaning and maintenance services for our customers' tanks.

We have recently added Defu Industrial City Car Park to our portfolio, and operations commenced in April 2023. The car park has a capacity of approximately 2,800 vehicle parking lots.



We are currently unable to provide any specific financial guidance for these projects. However, it is important to note that once the divestment of LHN Logistics is finalised, we will no longer receive any contributions from them.

Q. At the current share price, LHN Ltd currently has P/E ratio of below 5 and dividend yield around 5.5%. Do you think that the company is undervalued and why?

Firstly, our stock price is trading at S\$0.350 as of 21 June 2023, which is below the net asset value per share of S\$0.4871. This indicates the potential value of the company's assets. Additionally, our P/FCF ratio of $4.24x^2$ is below the sector median of $4.36x^3$ as of 21 June 2023, suggesting that our stock is relatively inexpensive in terms of cash flow generation.





Furthermore, our trailing twelve-month P/E ratio stands at 4.68x⁴ as of 21 June 2023, which is 36% below the sector median of 7.30x⁵ as of 21 June 2023. This significant discount suggests that investors may be undervaluing our earnings potential.

Moreover, we offer a trailing twelve-month dividend yield of 5.7% as of 21 June 2023, the second highest in the sector, surpassing the median of 2.55% as of 21 June 2023. Our relatively low payout ratio of 23.2% as of 31 March 2023, compared to our competitors' 74.2% as of 21 June 2023, indicates that we reinvest the bulk of our earnings back into operations while maintaining the flexibility to pay out more when appropriate.

Additionally, we have consistently demonstrated a high return on equity (ROE) for three consecutive years from FY2020 to FY 2022, exceeding 15%¹⁰. This reflects our management's effectiveness in generating income and growth and converting equity financing into profits.

Furthermore, we maintain a very healthy interest coverage ratio, indicating our ability to meet debt obligations with ease which adds to our stability and financial health.

Lastly, we are well-positioned to benefit from market tailwinds, including rising demand for residential living space and foreign capital entering the Singapore market, driving demand-pull inflation.

Considering these factors, including our stock's trading below net asset value, favourable valuation metrics, high dividend yield, strong return on equity, positive market conditions, and healthy interest coverage ratio, it is easy to argue that LHN Ltd is undervalued. Our effective management, reinvestment of earnings, and growth prospects further support this assessment so

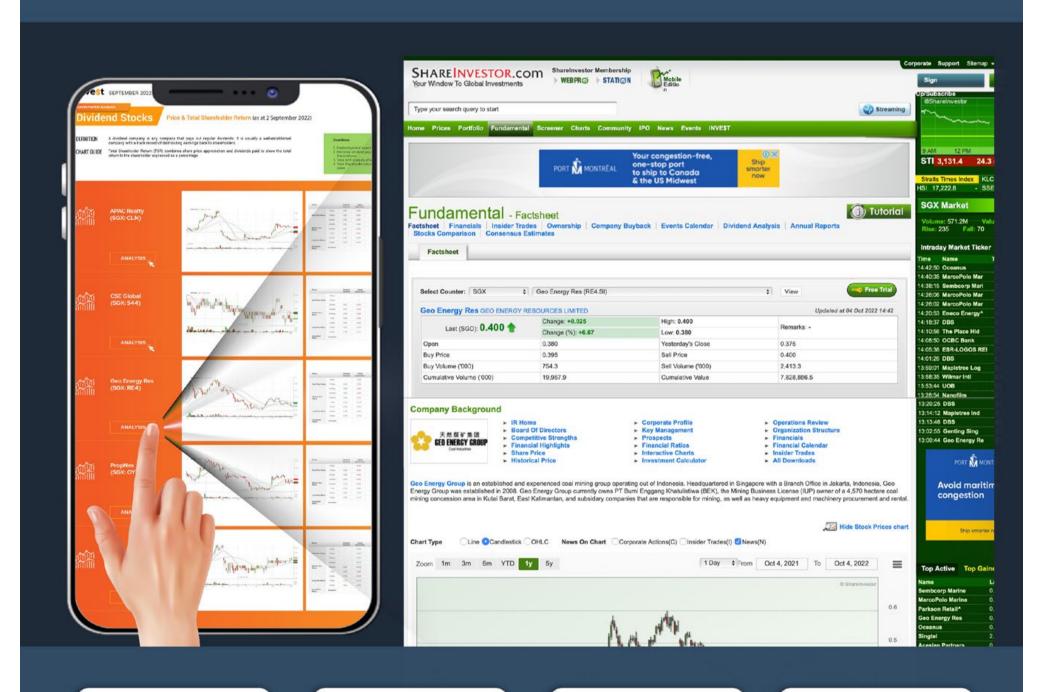
^{1&10} Based on stock fundamentals data from <u>LHN Group Investor Relations Stock</u> <u>Fundamentals</u>

²⁻⁹ Based on data obtained from S&P CapitallQ on 21 June 2023.

COMPANY ANALYSIS AT YOUR FINGERTIPS

Click the Analysis buttons to access the Factsheets of any company featured on the Hot Stocks (TA), Momentum-Up (TA), Up-Trending (TA), Dividend (FA), Growth (FA) & Value (FA) Stocks pages.

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Company Background Candlestick Chart

Current Price

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Brand Finance®





Singapore 100 2023

The annual report on the most valuable and strongest Singaporean brands
May 2023



Bringing you the best, and then some more

With one of the world's leading reports on Singapore's most valuable brands at your fingertips, expand your insights with coverage on ASEAN's top brands in our first-ever ASEAN 250 2023 report releasing globally in September 2023.

Alongside this report, Brand Finance proudly presents...

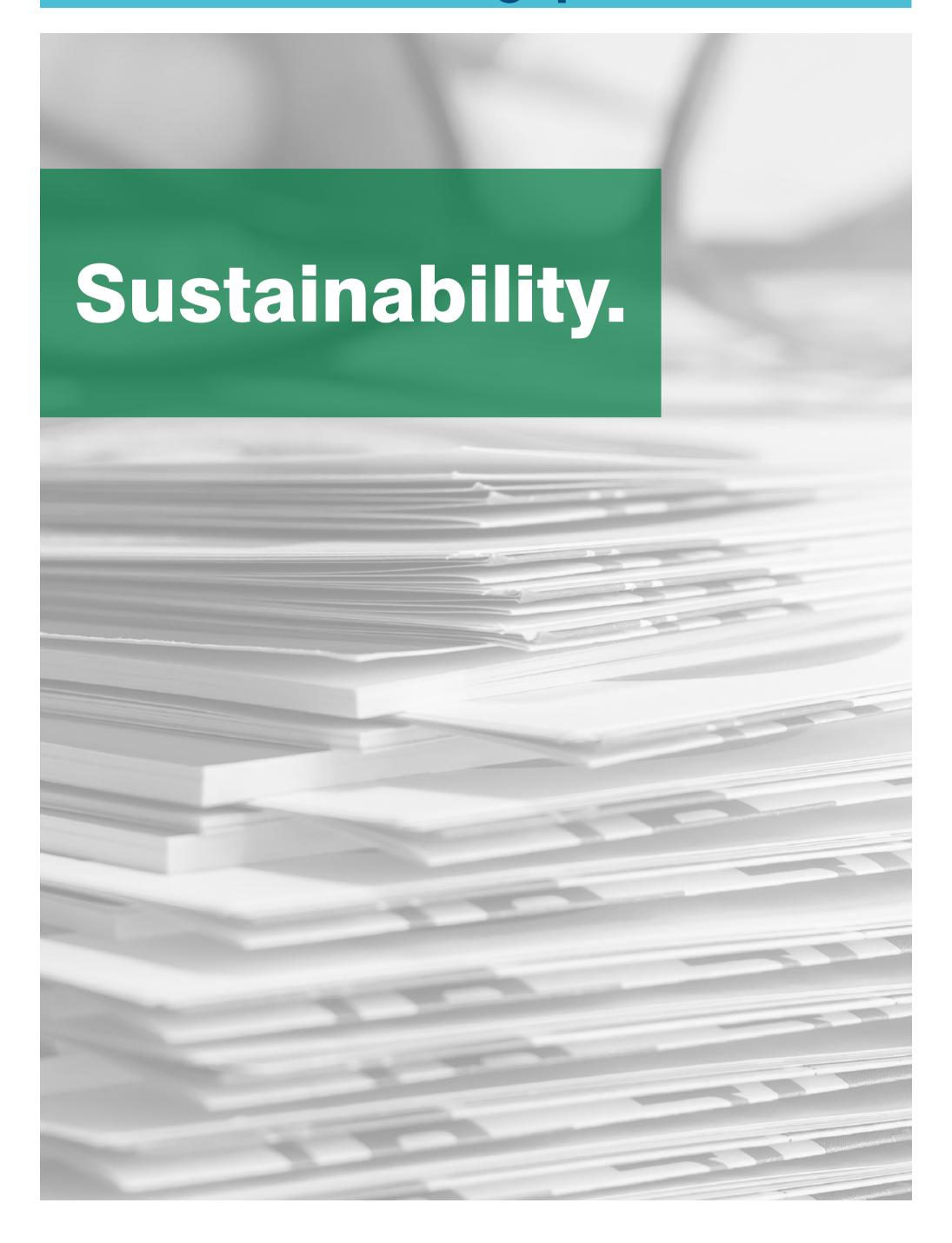
Brand Value Trends: The Importance of Corporate Conduct and Leadership for Brands in ASEAN

SAVE THE DATE

17 October 2023 | 2.00PM (SGT) | 6.00AM (GMT)

A Zoom-only event

- Recognise the role senior leaders play in building brand value and brand strength as well as who the top "Brand Guardians" in the region are
- **Discover** why analysing the gap between brand perceptions and brand performance is important and which brands do best
- Understand how corporate conduct and sustainability help build brand value
- Learn about the factors that drive brand value performance in ASEAN and how you can leverage these
- Find out the top brands by brand value, brand strength and brand popularity in each sector across ASEAN



Top Sustainability Perceptions Score and Value for 2023

As part of its analysis, Brand Finance assesses the role that specific brand attributes play in driving overall brand value. One such attribute growing rapidly in significance is sustainability. Brand Finance assesses how sustainable specific brands are perceived to be, represented by a Sustainability Perceptions Score (SPS). The value that is linked to this score, the Sustainability Perceptions Value (SPV), is then calculated for each brand.

Changi Airport has the highest Sustainability Perceptions Score

Changi Airport (brand value up 3% to \$623.1 million) has the highest SPS at 6.02 out of 10 among brands listed in our rankings. The widespread acclaim of Changi Airport's cutting-edge nature themed entertainment and retail complex, Jewel Changi Airport, has likely contributed to the brand's strong reputation for sustainability among stakeholders. Indeed, Jewel Changi Airport was designed with the goal of reducing its environmental impact while also providing an exceptional customer experience through features such as a rainwater harvesting system and a large indoor garden and waterfall. In addition to the complex,

Changi Airport boasts a butterfly garden and energyefficient lighting and cooling systems. The brand also implemented a waste management program. Changi Airport is also making inroads towards transiting to sustainable aviation fuel for airlines and electrification of its ground handling vehicles.

It is worth noting that perceptions of sustainability may across regions and cultures even within similar industries. Our research found that airport brands in Asia and the Middle East perform considerably better than their European and North American counterparts in terms of sustainability perceptions. Nonetheless, growing climate concerns attributed to the aviation industry that stakeholders in Europe and North America are beginning to express are likely to become an increasingly important driver of sustainability initiatives and sustainability perceptions for airport brands worldwide.



Sustainability Perception Values (SPV)

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1



2



3



1



5





USD971 m 5.44



USD412 m 4.48 Singtel

USD393 m 4.31



USD385 m 4.09



USD274 m 3.99

6



7



8



9



10





USD150 m 4.87



USD138 m 3.94





USD115 m 4.52



USD102 m 4.13



3.84

DBS has the highest Sustainability Perceptions Value

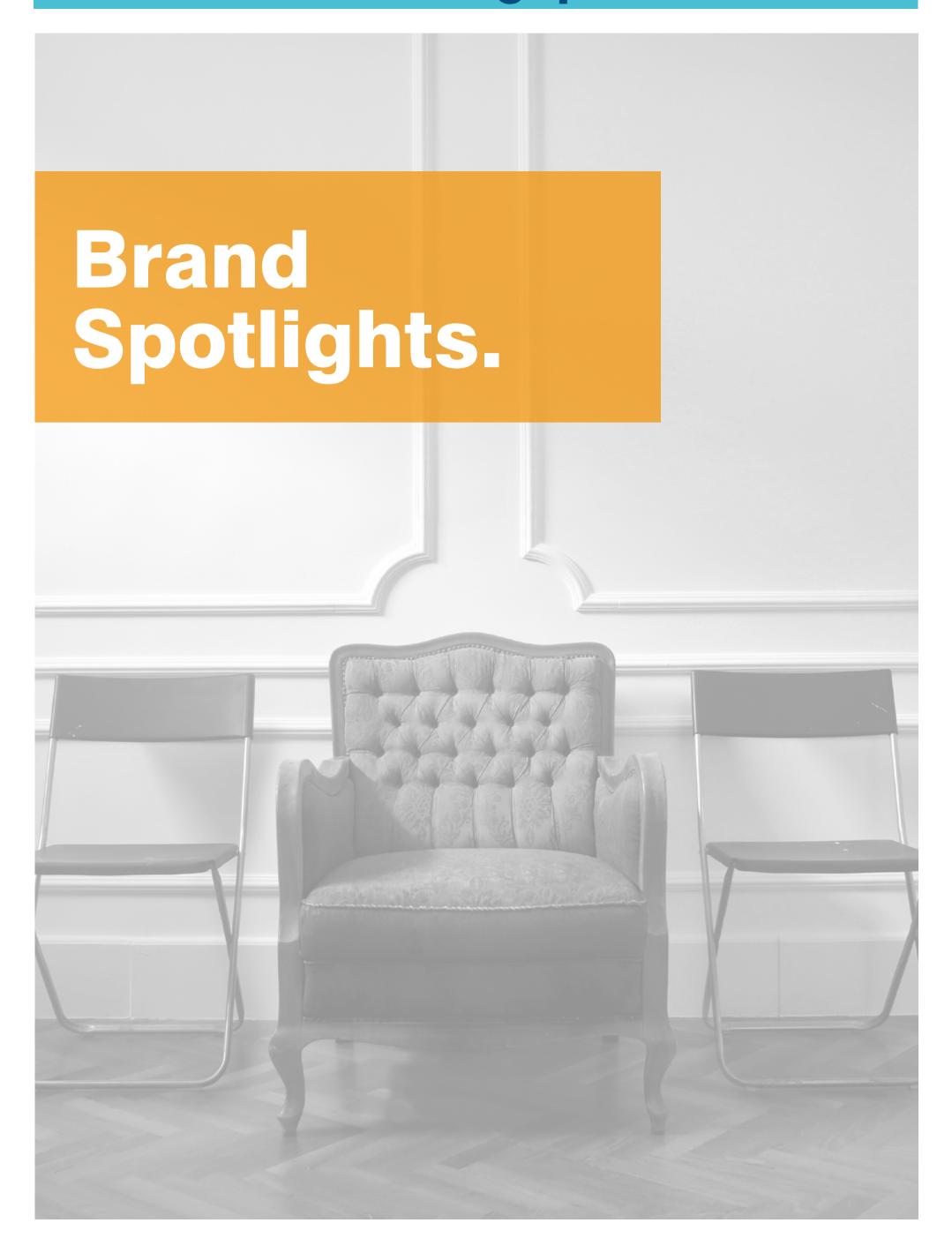
In addition to being the most valuable brand in our rankings, **DBS** has also the highest SPV at \$971 million. The brand's SPV is not an assessment of its overall sustainability performance. Rather, it indicates how much brand value DBS has tied up in sustainability perceptions. DBS also has the second highest SPS (5.44 out of 10).

We note that DBS has committed to sustainability across various fronts. For instance, it is the first Singaporean bank to commit to the Net-Zero Banking

Alliance (NZBA) which aims to achieve net-zero status by 2050 or sooner. DBS also introduced Track Better, a carbon calculator that enables customers in Singapore to monitor their carbon footprint based on their spending.

Through the DBS Foundation, the brand extended its reach beyond banking by launching a community impact programme which focuses on imparting digital and financial literacy skills to communities. By prioritising sustainability across its operations and community initiatives, DBS has positively impacted the sustainability perceptions of its stakeholders.





UOB.







Rank

2 +

Brand Value

US\$5.5 bn +12.6%

Rank

12 +

Brand Strength

79.9 -2.5

Interview with Wee Ee Cheong.



Wee Ee Cheong
Deputy Chairman and
Chief Executive Officer,
UOB

Despite strong growth from other bank brands in Singapore, UOB has maintained a leading position in our rankings. To what do you attribute this performance? Can you share with us your opinions on the growth of bank brands in Singapore?

For the past few decades, UOB has been investing to build our strength and differentiation as the truly regional bank in the Southeast Asia region. We have stayed disciplined in making strategic choices.

We have been **building on our regional strength**, focusing on connecting customers across the Asean region and along key trade and investment routes such as the Asean-China corridor. We have one of the deepest and widest footprints in Southeast Asia among leading regional banks – in 8 out of the 10 Asean countries - and we differentiate ourselves by offering deep sector-specific knowledge.

More than a decade ago, we started a Foreign Direct Investment advisory team to help businesses expand to overseas markets, linking them with professional services providers, local government agencies and providing them with local market insights. Today, we have 10 centres across Asian cities and we are looking to add more. Last year, we took a key strategic move by acquiring Citi's consumer banking business in four Asean markets – in Indonesia, Malaysia, Thailand and Vietnam. With this latest acquisition, we were able to scale our regional retail banking business and accelerate our customer growth target by five years.

About 15 years ago, we started investing heavily in technology and infrastructure, which has amounted to about S\$2 billion to date. One of the key undertakings was to build an integrated regional IT platform, to bring a collection of banks that we have acquired regionally, onto a single platform. This common digital backbone across our key regional Asean markets has helped to give our customers a seamless experience when they bank with us regionally. This also enables us to go-to-market faster across the region like what we have done with our digital bank TMRW starting with Thailand and Indonesia. The integrated platform also enables us to have enhance risk management.

People are our greatest assets. We stay competitive and nimble by equipping our people for the future. It is critical to build people capabilities that help manage the radical disruptions in the financial industry and future-proof the organisation. Our people are the ones who bring our ambitions, products, services and brand to life.

We also pay attention to refreshing our brand image on a regular cadence to keep with the changing times. Last year, we launched a sharpened Purpose -- 'Building the Future of ASEAN' -- as part of our brand refresh campaign. The new brand campaign is how we communicate to the market what we have been doing internally to transform ourselves. Our refreshed brand identity was rolled out to 19 markets and 500 offices; and the brand campaign was launched across our 7 key markets in Asia.



UOB has acquired much of Citi's legacy ASEAN business. What challenges and opportunities do you see from this acquisition and how is UOB responding to these?

Our acquisition of Citigroup's consumer banking businesses in Indonesia, Malaysia, Thailand and Vietnam will **solidify our retail base** in four ASEAN markets and **accelerate our strategy** five years ahead of schedule. It has strengthened our position as a leading ASEAN bank, well-placed to serve the lifestyle, payments and wealth management needs of the region.

Post-acquisition, UOB is looking to bank and serve an **additional 2.4 million customers**, especially in the "upper mass segment" as consumers in the region grow more affluent. We have now become the number 2 largest credit card issuer in Malaysia and the number 3 in Thailand, up from top 5 and top 8 previously in the respective markets.

The acquisition also **unlocks cross-selling** opportunities across similar customer segment propositions. Citi's strength in credit cards and unsecured lending and UOB's strength is in deposits, secured lending and wealth management. With our

combined business, customers can now access an expanded suite of wealth solutions, card and loan offerings from an enlarged partnership ecosystem and loyalty programmes.

For our new customers, we are already cross-selling various products beyond credit cards such as mortgages, deposits and wealth management.

Organically, it is very challenging to double our customer base in just one year. But with this acquisition, we could scale up in the right segment, right product type and have the people who will give us the right expertise.

In 2023, we will add S\$1 billion in revenue from this expanded business. We have since completed our acquisitions in Malaysia, Thailand and Vietnam, and we look to close in Indonesia by the end of the year. More than 90% of the Citi staff in the first three markets have joined us and the teams are integrating well.

We continue to accelerate our IT build to ensure that we **maintain customer satisfaction** when they are converted to the UOB platform progressively across the respective markets from the second half of this year. This naturally means higher expenses during this

period of IT integration, but we should start seeing cost synergies by next year.

According to our research, UOB has been improving perceptions of its digital offerings such as UOB TMRW. Could you share with us your thoughts on what sets UOB's digital offerings apart from those offered by other bank brands?

With UOB TMRW and our integrated IT platform, we deliver personalised services at scale. UOB TMRW is the Bank's all-in-one app built around customer needs to enable them to bank, pay and play. We enhanced the app's capabilities with the latest technologies including Meniga, Personetics, proprietary in-house Machine Learning (ML) and Al models – bespoke tools built by our in-house data scientists to deliver personalised and actionable insights.

We believe in serving our customers' financial and lifestyle needs across the wealth continuum – by **creating personalised solutions for every life-stage** to help with savings, spending, borrowing, investing,

protection and legacy planning needs. Last year, 113 million insights were served to more than 2.5 million customers, where Al and ML technologies were used to identify, engage and upgrade our affluent customers to our wealth management segment and wealth advisory services and solutions.

UOB TMRW has changed our digital banking landscape. Last year, UOB TMRW crossed the milestone of having acquired 1 million customers digitally since its launch in 2019. About three quarters of customers acquired digitally through UOB TMRW across ASEAN are new-to-bank customers.

Beyond digital, UOB has a strong omni-channel proposition. We engage customers through a combination of digital and face-to-face channels giving customers choice, convenience and accessibility. With online and offline touchpoints enabling simpler, more seamless and personalised banking experience, we have been seeing growth in the engagement and transaction of every omni-channel customer – when we give customers the choice of banking whenever they want and wherever they want.



Interview with Wee Ee Cheong.

Sustainability in finance is becoming an increasingly important theme in the banking sector. What are some of UOB's strategies concerning this theme?

We believe that banks play a critical role in being an enabler and catalyst to help our customers on their path to transitioning to sustainable practices. Last October, we announced our commitment to net zero by 2050 for financed emissions.

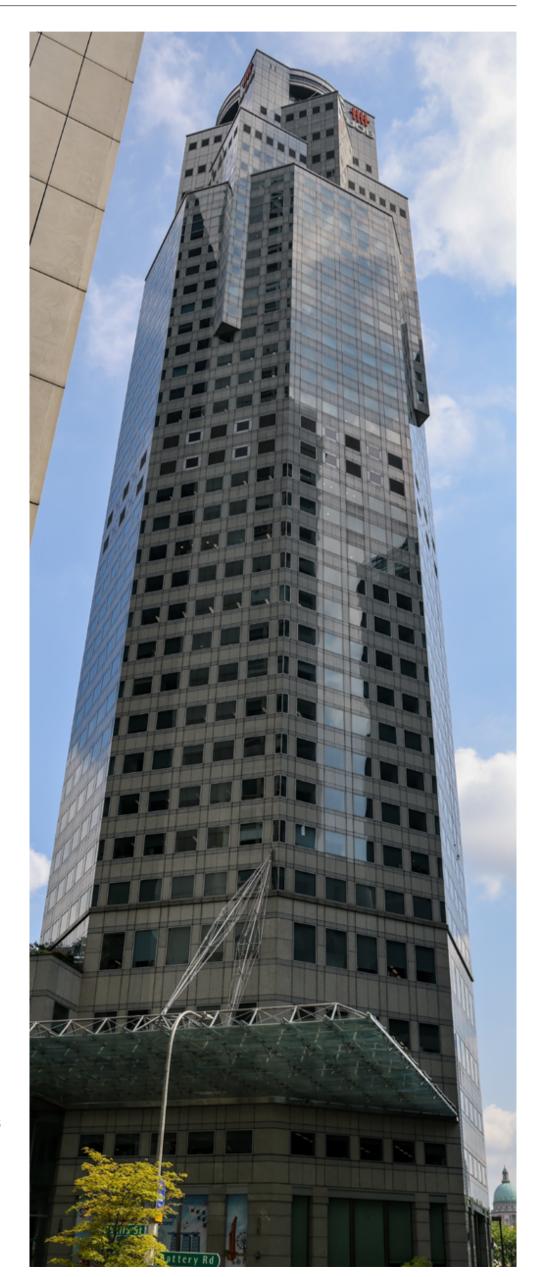
Our commitment to net zero is grounded in the realities of the region. In Asia, we must consider socioeconomic challenges alongside net zero ambitions due to the diverse economies with different social needs.

We are guided by science in aligning with global net zero models while being mindful to balance growth with responsibility. There must be **just and orderly transition** across the region to ensure that lives and livelihoods can continue to improve.

Our net zero targets and commitments are based on our regional pathways for six sectors – power, automotive, oil and gas, real estate, construction, and steel. These sectors are interconnected and make up 60% of our **corporate lending portfolio**. This is where we can best support our clients' transition and there are synergies in their positive impact as they make the shift together.

The path to net zero will be a challenging journey for our clients, in particular the SMEs due to their lack of resources. To support our clients, we will step up on **transition financing** in as part of our sustainable finance frameworks and solutions.

But we cannot do this alone. **Public-private partnerships** and financing are critical to drive the region's progress in this area so that emerging markets can decarbonise while still developing socially and economically. We work with policymakers, peers, clients and the wider community to achieve a multiplier effect and to reach our common goal.



Singtel.







Rank

4 +

Brand Value

US\$4.1 bn +5.5%

Rank

1 +

Brand Strength

88.3 +1.2

Interview with Lian Pek.



Lian Pek
Vice President of
Strategic
Communications and
Brand, Singtel

Singtel has come out as Singapore's strongest brand and the world's 6th strongest telecoms brand, improving this year its perceptions of coverage, value, the quality of digital platforms and familiarity with brand. What have you been doing to contribute to this success?

Let's just say that we've simply not let up. Singtel is a household name that's widely acknowledged as best-in-class, but this makes maintaining and growing the brand all that more challenging because we have to constantly evolve to stay ahead of the competition. How do we provide faster and more powerful connectivity; how do we provide better value; how do we respond faster to customers – these are just some of the questions that our teams obsess about on a daily basis. So when we collectively step on the pedal hard enough, to deliver a technological first such as the completion of our 5G network rollout, which in turn spurs other innovations, we're able to generate a breakthrough in brand building and really amplify our brand.

At the same time, we all know how you say something is as important as what you say, which is why we lean heavily on storytelling to humanise our brand and make it relatable. The first and largest 5G consumer use case in Singapore for example, was captured in a film about our engineers who were racing against time to soup up the Marina Bay floating platform with 5G for Singapore's National Day parade celebrations and all the video streaming that typically ensues. That behind-the-scenes look at our engineers and their passion for bringing 5G to the public became a simple but authentic and powerful way of getting across our message about empowering people with technology. We believe our efforts to humanise a potentially dry topic like wireless technology have created that rare emotional bond with our customers and stakeholders and a strong brand affinity.

Telecoms brands have for a long time needed to embrace the newest technology and harness data on a large scale. However, with the roll-out of 5G, higher expectations of apps and websites and the rising spectre of scams, top quality technology is becoming ever more important. What is Singtel doing to keep ahead of other brands in this area?

We keep our eyes peeled on the future. We keep investing and innovating to generate technological firsts and bests, working closely with industry partners to build a robust 5G ecosystem. Our 5G leadership for example, was the result of dedicating scarce manpower during the COVID-19 period, to complete Singapore's nationwide 5G network last July, three years ahead of regulatory timelines. This put Singapore on the world map as the first country with standalone 5G coverage, opening up a wealth of opportunities not just for us but also the businesses and industries we support.

The implications for mobile and data connectivity are obvious and we've been chalking up bests for dramatically higher speeds and lower latency. But this technology has in turn allowed us to introduce something called network slicing - where a series of virtual networks can be created - to drive our own Paragon platform that helps enterprises deploy 5G, edge computing and low latency apps and services with less expense and time. This industry-first platform has recently helped us sign our first commercial customer - the National University Health System - which

Interview with Lian Pek.

is using mixed reality technology to help surgeons better visualise organs in high resolution 3D, and plan operating procedures.

In short, the Singtel brand is 5G ready and that's a huge differentiator when companies choose who to partner to fast track their businesses and digital transformations. And at the end of the day, 5G is the key to improving lives, from medicine to cars, to entertainment, education and smart homes, and we want to be part of that equation as everyone moves to improve society with technology.

How did Singtel come up with its group purpose "Empower Every Generation" and why is it so important to the business? What actions has Singtel taken to live this purpose?

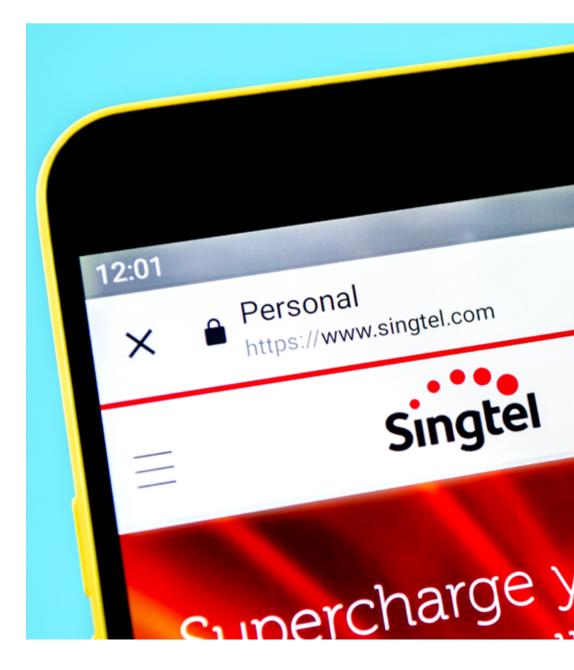
Since our beginnings as Singapore's sole telecoms provider, our role as a corporate citizen and our responsibilities towards society have always been keenly felt. But COVID-19 threw that into new relief. While remote working was introduced to curtail its spread, the need to continue serving our customers and ensure business continuity was equally pressing. Our frontline staff in retail and our field engineers led by example when they continued showing up in person for work, to tend to our customers. This really reinforced our belief that when we take care of our staff, they will in turn take care of our customers. And this reminder of the interdependency of our stakeholders, together with the rise of ESG issues, triggered some corporate soul searching that resulted in our first-ever purpose statement - Empower Every Generation - in October 2021 after weeks of discussions and staff consultations. This statement isn't a tagline or marketing campaign. It articulates our long-held commitment to empower and positively impact all our stakeholders, from our employees, customers, shareholders to the wider community. At its crux is the conviction that for our business to be a long-term success, we should not only focus on doing well but also on doing good. By extension, when we do good for our stakeholder communities, we would naturally do well.

Are we living our purpose? We've certainly accelerated our sustainability actions by setting ambitious targets to reduce our carbon footprint, increasing our use of renewable energy, and promoting sustainable practices across our operations. We track and disclose

our progress against those targets to ensure we are transparent and accountable. Next April, we'll embark on the redevelopment of our flagship Singtel Comcentre office into a state-of-the-art net zero energy building that will give our folks a workplace that's aligned with our values.

On the people front, we invest S\$20 million annually to help our staff reskill and retrain for the digital economy, and to strengthen the expertise of our engineers. We continue our long-standing support for special needs children through the Singtel Touching Lives Fund which has raised some S\$54 million to date. And we support the performing and visual arts with our donations totalling S\$30 million to the Singtel Waterfront Theatre at the Esplanade and our Singtel Special Exhibitions Gallery at the National Gallery of Singapore.

Our larger purpose of lifting our communities has really helped to focus the company and given it a strategic discipline to reach for long-term profitability. If we can use our best-in-class technology to build a more inclusive, diverse and sustainable society - why wouldn't we?



Giti.





Advancing Technology for Sustainable Development.

Giti's brand value increased by 0.3% to \$774 million this year, maintaining its 10th place ranking among the world's most valuable tyre brands. This brand performance was driven largely by an increase in revenue forecasts.

Founded in Singapore, Giti is one of the world's largest tyre manufacturers. Sticking to "green and efficient production" for sustainable development, it has constantly expanded its global presence and formed a world-class green plant system for tyre manufacturing. Its unified GES integrating quality assurance, EHS management and cost control effectively improves tyre quality stability and reduces the life-cycle impact of tires on the environment.

Being environmentally responsible for its products, Giti has taken the road of intelligent manufacturing on its way to environmental protection and sustainable development. As a global company, Giti has always attached great importance to the development of technological capabilities. Its steps in technological growth have also been firm.

The all-round co-operation of Giti's research and development team and its global integrated technology platform AdvanZtech drive continuous product optimisation and technology improvement.

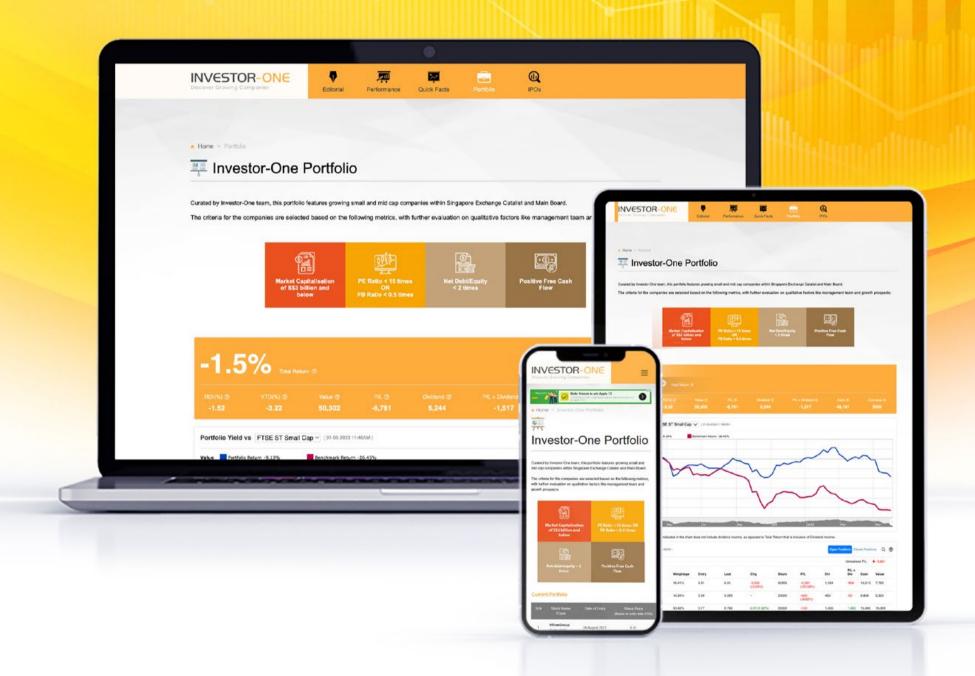
Giti has presciently implemented digitalisation and successfully created a digital ecosystem that incorporates product research and development, production, terminal driving and after-sales service to provide all consumers with perfect tyre solutions.



INVESTOR-ONE PORTFOLIO

Curated and managed by the Investor-One team under ShareInvestor, this **free-to-access** portfolio will feature local small and mid-cap companies within Singapore Exchange's Mainboard and Catalist.

Join us on the journey and watch as we manage a locally vested portfolio with a **fund of \$100,000**.





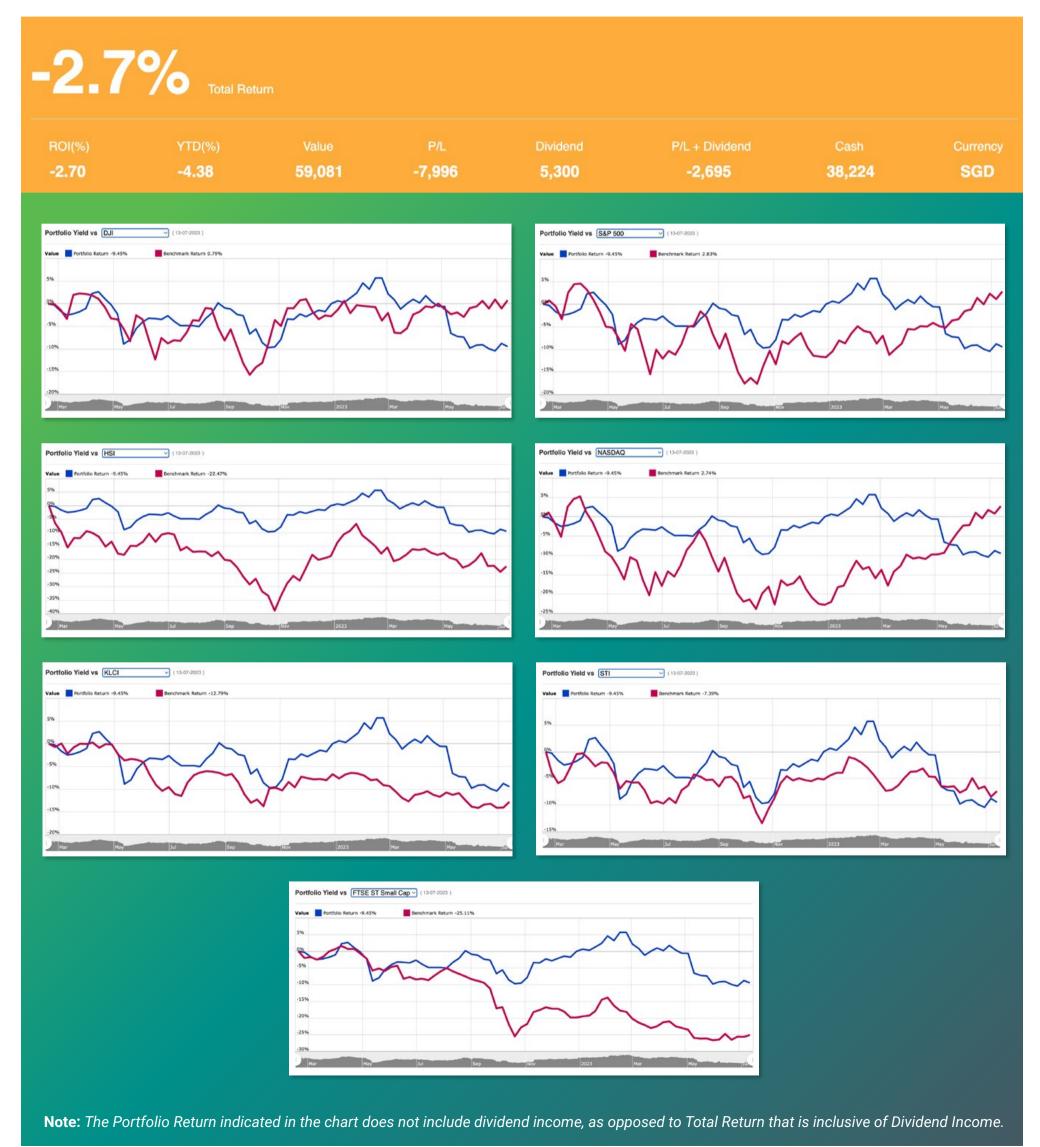
Discover Growing Companies

Investor-One Portfolio

Curated by Investor-One team, this portfolio features growing small and mid cap companies within Singapore Exchange Catalist and Main Board.

The criteria for the companies are selected based on the following metrics, with further evaluation on qualitative factors like management team and growth prospects:





INVESTOR-ONE

Discover Growing Companies

nmary (13-07-2023)										Open Pos
								Unrealize	ed P/L	◆ -5,09
Name≁	Weightage	Entry	Last	Chg	Share	P/L	Div	P/L + Div	Cost	Value
Geo Energy Res	12.03%	0.31	0.22	-0.005 (-2.22%)	32300	-2,907 (-29.03%)	1,454	-1,454	10,013	7,106
Hock Lian Seng	9.14%	0.29	0.27	-	20000	-400 (-6.90%)	450	50	5,800	5,400
HRnetGroup	24.71%	0.77	0.73	-	20000	-800 (-5.19%)	1,400	600	15,400	14,60
Hyphens Pharma	23.70%	0.3	0.28	•	50000	-1,000 (-6.67%)	890	-110	15,000	14,00
JEP Hldgs	17.22%	0.31	0.315		32300	162 (1.61%)	-	162	10,013	10,17
Kimly	5.75%	0.4	0.34		10000	-600 (-15.00%)	224	-376	4,000	3,400
Nordic	7.45%	0.395	0.44	2	10000	450 (11.39%)	283	733	3,950	4,400

Summary (13-07-202	23)						Closed Positions
						F	Realized Profit
Name∱	Avg Buy	Avg Sell	Shares	Comm	P/L	P/L + Div	Proceeds
HG Metal	0.375	0.34	10000		-350	50	3,400
InnoTek	0.735	0.48	10000	-	-2,550	-2,350	4,800

Transaction	(13-07-2023)							
Action	Stock	Price	Shares	Exchange Rate	Comm	Amount	Date↓	Notes
Buy	JEP Hldgs	0.310	32300	N/A	0.00	10,013	4 Jul 2023	
Sell	HG Metal	0.340	10000	N/A	0.00	3,400	13 Mar 2023	-
Sell	InnoTek	0.480	10000	N/A	0.00	4,800	13 Mar 2023	-
Buy	Geo Energy Res	0.310	32300	N/A	0.00	10,013	13 Mar 2023	
Buy	HRnetGroup	0.770	20000	N/A	0.00	15,400	16 Feb 2022	2
Buy	Kimly	0.400	10000	N/A	0.00	4,000	16 Feb 2022	-
Buy	HG Metal	0.375	10000	N/A	0.00	3,750	16 Feb 2022	-
Buy	InnoTek	0.735	10000	N/A	0.00	7,350	16 Feb 2022	
Buy	Nordic	0.395	10000	N/A	0.00	3,950	16 Feb 2022	-
Buy	Hyphens Pharma	0.300	50000	N/A	0.00	15,000	16 Feb 2022	-
Buy	Hock Lian Seng	0.290	20000	N/A	0.00	5,800	16 Feb 2022	12
Cash	Deposit	=	•	N/A	3	100,000	15 Feb 2022	-

INVESTOR-ONE Discover Growing Companies

Dividend (13-07-2023)

YTD

TRAILING 12 MONTHS

2022

SGD 2841.10

SGD 3383.30

SGD 2459.20

Stock	Ex-Date	Payable Date	Amt	Amt(SGD)	Total
Kimly	27 Jun 2023	14 Jul 2023	SGD 0.0056	0.0056	56
Geo Energy Res	29 May 2023	08 Jun 2023	SGD 0.0050	0.0050	161.50
Hyphens Pharma	09 May 2023	24 May 2023	SGD 0.0111	0.0111	555
Geo Energy Res	08 May 2023	17 May 2023	SGD 0.0400	0.0400	1292
Hock Lian Seng	07 May 2023	19 May 2023	SGD 0.0100	0.0100	200
Nordic	07 May 2023	17 May 2023	SGD 0.0091	0.0091	90.60
HRnetGroup	03 May 2023	12 May 2023	SGD 0.0187	0.0187	374
Kimly	26 Jan 2023	08 Feb 2023	SGD 0.0112	0.0112	112
HRnetGroup	28 Aug 2022	06 Sep 2022	SGD 0.0213	0.0213	426
Nordic	16 Aug 2022	02 Sep 2022	SGD 0.0116	0.0116	116.20
Kimly	29 Jun 2022	15 Jul 2022	SGD 0.0056	0.0056	56
Hyphens Pharma	11 May 2022	25 May 2022	SGD 0.0067	0.0067	335
InnoTek	10 May 2022	25 May 2022	SGD 0.0200	0.0200	200
Hock Lian Seng	08 May 2022	20 May 2022	SGD 0.0125	0.0125	250
HRnetGroup	08 May 2022	18 May 2022	SGD 0.0300	0.0300	600
Nordic	05 May 2022	17 May 2022	SGD 0.0015	0.0015	15.20
Nordic	05 May 2022	17 May 2022	SGD 0.0061	0.0061	60.80
HG Metal	05 May 2022	20 May 2022	SGD 0.0400	0.0400	400

This portfolio is managed by Investor-One research team, under ShareInvestor.

Disclaimer:

- 1. The Investor-One portfolio is aggregated for educational and illustration purposes only. It is curated based on fixed financial parameters as indicated above. The investor-one team select their stocks solely base on the these fixed parameters. The featured companies are for information only and does not constitute investment advice.
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- 3. Current Price, current value and gain/loss (%) under current portfolio are based on 10 minutes delayed data.
- 4. Purchase Price and Exit Price are based on EOD price.
- 5. The views and opinions expressed does not necessarily reflect those of ShareInvestor Pte Ltd nor any related companies of ShareInvestor Pte Ltd.

Data extracted from WebPro, accurate as at yesterday



Date (Notice Date)	Stock Name	Buyer / Seller Name (Classification *)	Security Types ⁶	Acq	Acquired / (Disposed) ['000]		Price	Closing Price ^d	No. of Shares After Trade ['000]			
				Direct	Deemed	Total			Direct	Deemed	Total	% Held °
05 Jul 2023 (12 Jul 2023)	Brook Crompton	ATB Austria Antriebstechnik AG [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Chen Yanni [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Chen Jiancheng [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Wolong Holding Group Co Ltd [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Zhejiang Wolong Shunyu Investment Co. Ltd [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Wolong Electric Group Co Ltd [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Hongkong Wolong Holding Group Co Ltd [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Wolong Holding Group Gmbh [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
05 Jul 2023 (12 Jul 2023)	Brook Crompton	Wolong Investments Gmbh [SSH]	S/U		-1,737	-1,737		0.560		21,702	21,702	61.200
12 Jul 2023 (12 Jul 2023)	Union Gas	TEO HARK PIANG [Dir/CEO]	S/U	19		19		0.380	25,542		25,542	8.040
12 Jul 2023 (12 Jul 2023)	Union Gas	TEO HARK PIANG [Dir/CEO]	S/U	30		30		0.380	25,577		25,577	8.050
12 Jul 2023 (12 Jul 2023)	Union Gas	TEO HARK PIANG [Dir/CEO]	S/U	12		6		0.380	25,548		25,548	8.040
11 Jul 2023 (12 Jul 2023)	Golden Energy	LIM YU NENG PAUL [Dir/CEO]	S/U		-320	-320	0.181	0.181				
10 Jul 2023 (12 Jul 2023)	Prudential USD	Ben Bulmer [Dir/CEO]	S/U			0.038	GBP 10.34	10.030				
10 Jul 2023 (12 Jul 2023)	Prudential USD	Avnish Kalra [Dir/CEO]	S/U			0.038	GBP 10.34	10.030				
10 Jul 2023 (12 Jul 2023)	Prudential USD	Lilian Ng [Dir/CEO]	S/U			0.038	GBP 10.34	10.030				
10 Jul 2023 (12 Jul 2023)	Prudential USD	Solmaz Altin [Dir/CEO]	S/U			0.041	GBP 10.34	10.030				
07 Jul 2023 (12 Jul 2023)	IHH	EMPLOYEES PROVIDENT FUND BOARD [SSH]	S/U	1,335		1,335		1.690	899,995		899,995	10.219
11 Jul 2023 (12 Jul 2023)	PlatoCapital	Lim Kian Onn [Dir/CEO]	S/U		3	3	2.500	2.500		9,076	9,076	74.520
11 Jul 2023 (12 Jul 2023)	PlatoCapital	Cosima Investments Pte Ltd [SSH]	S/U		3	3	2.500	2.500		7,474	7,474	61.380
11 Jul 2023 (12 Jul 2023)	ICP Ltd	ANG KONG MENG [SSH]	S/U	-536,007		-536,007		0.009	175,354		175,354	5.261
11 Jul 2023 (11 Jul 2023)	Challenger	Ng Leong Hai [SSH]	S/U	-83,068		-83,068		0.595				
11 Jul 2023 (11 Jul 2023)	Union Gas	TEO HARK PIANG [Dir/CEO]	S/U	3		3		0.340	25,483		25,483	8.020
11 Jul 2023 (11 Jul 2023)	Union Gas	TEO HARK PIANG [Dir/CEO]	S/U	40		40		0.340	25,523		25,523	8.030
11 Jul 2023 (11 Jul 2023)	Huationg Global	MEHTA VIMESH PIYUSH [SSH]	S/U	200		200		0.171	12,510		12,510	7.060
11 Jul 2023 (11 Jul 2023)	ICP Ltd	Aw Cheok Huat [SSH]	S/U		773,216	773,216		0.009		1,420,843	1,420,843	42.630
06 Jul 2023 (11 Jul 2023)	IHH	EMPLOYEES PROVIDENT FUND BOARD [SSH]	S/U	1,393		1,393		1.680	898,660		898,660	10.204
07 Jul 2023 (11 Jul 2023)	TC Auto	Octo Holdings Limited [SSH]	S/U	50		50		0.143	217,793	121,160	338,953	57.490
07 Jul 2023 (11 Jul 2023)	TC Auto	Francis Tjia [Dir/CEO]	S/U		50	50		0.143	26,350	338,953	365,303	61.960
07 Jul 2023 (11 Jul 2023)	Vertex SPAC	The Bank of New York Mellon [SSH]	S/U		777	777		0.070	71	2,025	2,097	5.040

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IR Announcements



Frasers Centrepoint Trust: Taps OCBC's Green Financing Solution To Accelerate Tampines 1 Mall's Move Towards Carbon-Neutrality.

Frasers Centrepoint Trust is first in Singapore to collaborate with OCBC on its green loan offering with carbon credits, which together with its other decarbonisation efforts will enable Tampines 1 to make progress towards carbon-neutral status encompassing all energy-related emissions.

http://fraserscentrepointtrust.listedcompany.com/news.html/id/2447394

Yanlord: Unaudited Key Operating Figures For June 2023.

In June 2023, the Group together with its joint ventures and associates' total contracted pre-sales from residential and commercial units, and car parks amounted to approximately RMB2.876 billion on a total contracted gross floor area of 102,613 square metres, a decrease of 77.1% and 53.3% respectively compared to the corresponding period of 2022.







EuroSports Global: Launches Fundraising Initiative To Accelerate X1 Electric Motorcycle Production.

The upcoming production of Scorpio Electric's two-wheeler X1 will be funded through the issuance of convertible bonds. The Bonds have a 36-month maturity, a fixed coupon rate of 4.00%. Bondholders have the option to redeem up to 50% of the subscription in cash upon maturity or convert the Bonds to ESG or Scorpio Electric shares under certain conditions.

http://eurosportsglobal.listedcompany.com/news.html/id/2447171

Grand Banks Yachts: To Expand Malaysia Facility By Over 25% To Increase Capacity, Build Bigger Luxury Boats Amid Healthy Order Book.

Grand Banks Yachts Limited will expand its production facility in Malaysia by more than 25% to handle bigger luxury boats, increase capacity and accelerate boat-building activities. The expansion, which will cost approximately MYR30 million (S\$9 million), is expected to be completed by August 2024.

http://grandbanks.listedcompany.com/news.html/id/2447456



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SHAREINVESTOR

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ShareInvestor Singapore is a technology company with offices in the region. The company provides Online Investor Relations and Corporate Website Design services to public listed companies (B2B). It also offers Subscription (SAAS) and Investor Education to retail investors (B2C). More information about the company can be found at www.shareinvestorholdings.com. We are looking for a suitably experienced, matured and dynamic candidate to join our Singapore operations.

Position:

Sales Manager Online Investor Relations & Website Design

Job Responsibilities

Reporting to the Director - Investor Relations, you will be:

- Responsible for the full sales cycle from initial client contact to presentation, contract negotiation and closing of sales.
- Responsible for identifying new clients and very comfortable with making calls for sales presentations.
- Assigned to manage existing client accounts and maintain excellent relationships for contract renewals and to up-sell new business solutions.
- Required to meet and exceed Quarterly & Annual sales targets and KPIs.
- Coordinating internal resources for service delivery and monitor clients' satisfaction to ensure quality of service fulfilment.
- Working as part of a dynamic sales team where high performance will be highly rewarded.

Job Requirements

- Minimum 3-5 years of working experience in sales with strengths in writing, pitching, negotiating & closing sales.
- Degree/Diploma in any discipline.
- Knowledge in Investor Relations (IR) and/or Public Relations (PR) will be an advantage.
- Independent and career minded.
- · Results oriented and performance driven.
- Possess good interpersonal and communication skills.

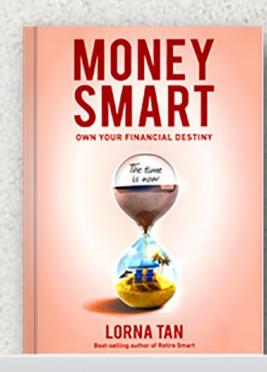
Compensation scheme

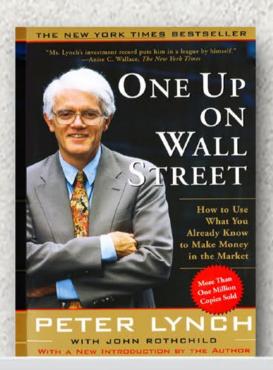
- Hybrid working arrangement: Work from home option on Mondays or Fridays (but subject to change by management).
- Attractive basic salary, incentive scheme plus entertainment, travelling & mobile phone allowance.
- Annual performance review with opportunity for career advancement.
- Opportunity to collaborate with colleagues from other ASEAN countries and cultures.

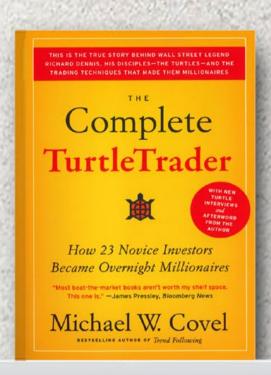
If you are interested to apply, please send your updated resume, current and expected salary, and a recent photograph. Send your application via email to yanjing.zhao@shareinvestor.com before **30th July 2023**.

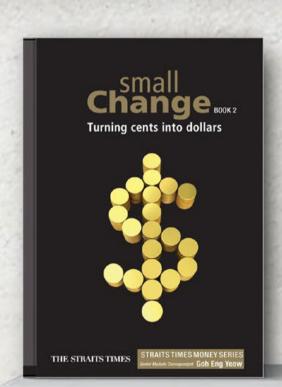
INVESTMENT BOOKS

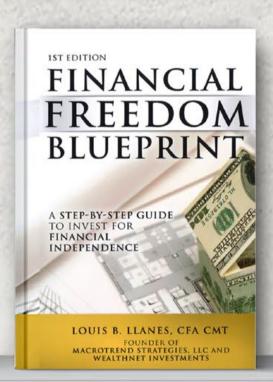


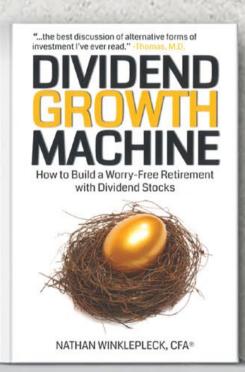








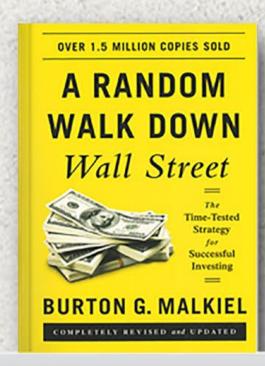


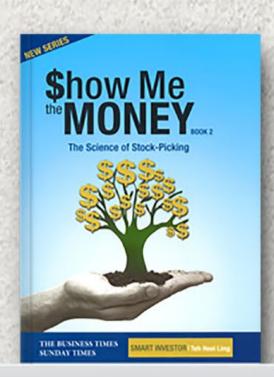


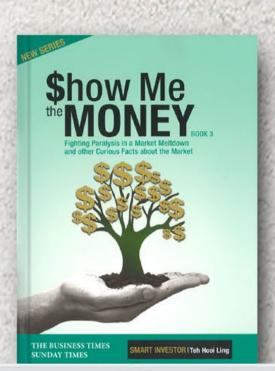
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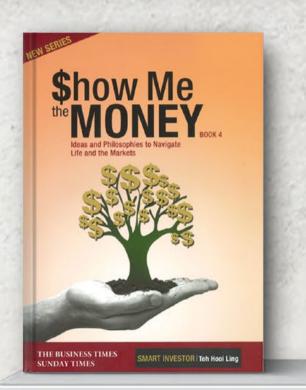
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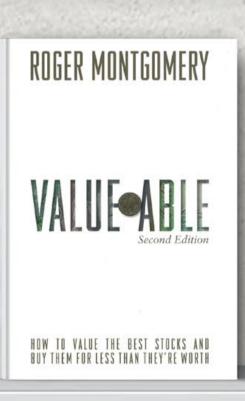


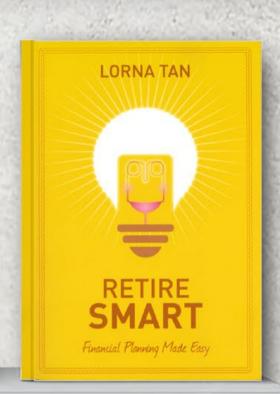












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